

ENAGIC Vol 214
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E-FRIENDS

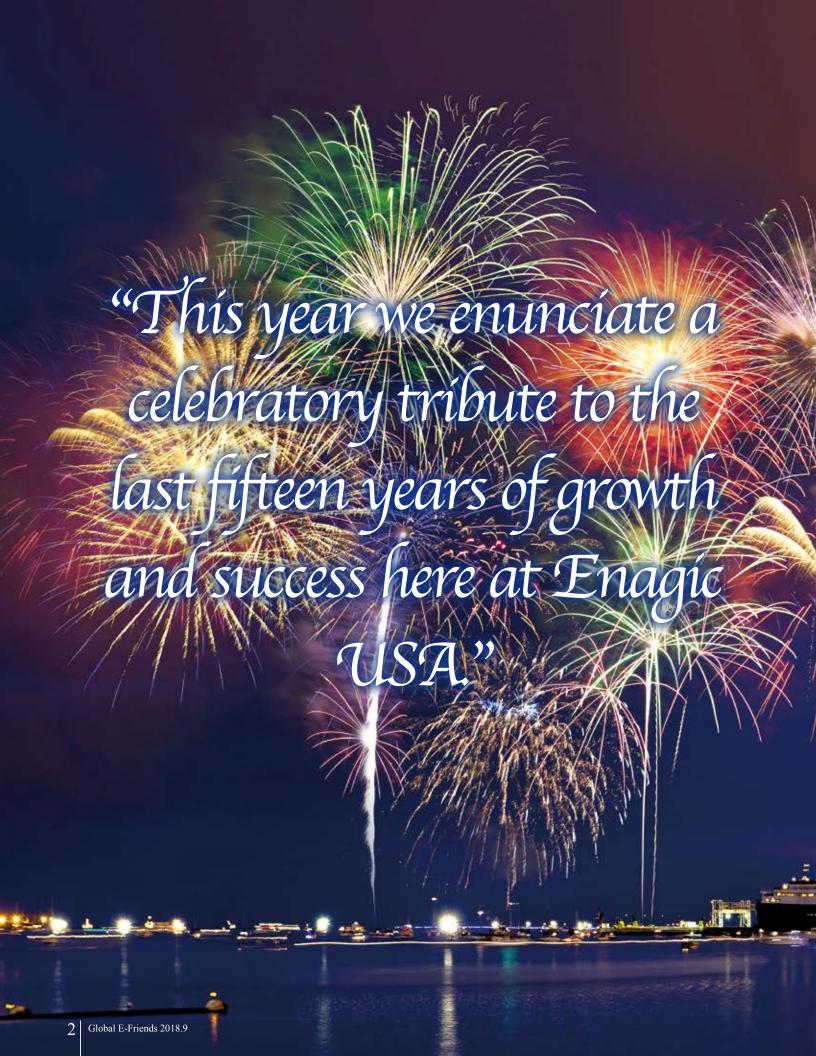




The Enagic USA Crystal Anniversary celebrating aboard the historic Queen Mary in Long Beach, CA!



Distributor Profile: 6A2-4 Dang The Nguyen - USA







6A2-4 Dang The Nguyen

USA

Hydration: A Natural Prescription for Health?

Being a full-time pharmacist for over fifteen years has given Dang Nguyen an insight into the current health industry unavailable to most. "I was very skeptical and thought that water was

just water. I heard about Kangen water many years ago, but I did not pay attention and ignored it. In June 2015, I was invited to attend the Global Convention in Anaheim by a friend of mine who used to work with me in a different independent business. At that time, we both were struggling in that business, even though we worked very hard. Things did not work out with that company and, as a result, I considered staying away from future business opportunities."

But lucky for Dang, his friend was persistent about attending the event, so he reluctantly went. "I was very surprised because this event was different from anything I had seen in an independent business or a network business opportunity. Most independent business opportunities focus primarily on making money, but what I was seeing was also about making a difference, which really appealed to me. After watching the product demonstration and speaking with others, I immediately took action and purchased a LeveLuk SD-501. After conducting additional research, experiencing the different types of waters and learning the patented compensation plan, I started working my new Enagic business on a limited, part-time basis. To my surprise, I achieved the rank of 6A in just 3 months and reached the 6A2-4 rank in only 3 years."





Dang started by inviting prospects to a live product demo at the IonFaucet office in Fountain Valley, CA. "For almost six months, I invited people to the live demo, mainly because I did not know how to do one myself. I moved up the distributor ranks quickly, but I felt that not knowing how to do a demo myself was greatly limiting my ability, so I learned how to do it and got to work. I now do demos for my team members, conduct training seminars and travel to help my out-of-area distributors."

A few months ago, Dang decided to quit his pharmacist job to focus 100 percent on his Enagic business. "I have traveled to Europe, Canada, U.S.A. and Vietnam to support and grow my distributor team. Our team's sales are increasing tremendously

with over 1,000 sales per month for the last 4 months. The Enagic business has totally changed my life. I bought my dream house in a prestigious neighborhood in Anaheim Hills, CA. I now have freedom of time- no more waking up early in the morning, stuck in the traffic for 2 hours or driving to work and dealing with stress at work. I can truly fulfill my dream to help others by helping them discover True Health: physical health, mental health and financial health.

The combined efforts of Dang and his team have made them

one of the fastest growing teams in Enagic. "It's incredible! Our team is growing so fast and people are achieving higher and higher distributor ranks. We're aiming to have over 1,000 6A distributors by the year 2020. Our team's goal is to help 20 distributors achieve the rank of 6A2-3 or above, and my personal goal is to achieve the 6A2-6 rank by the end of 2019. I would like to close by expressing my sincere thanks to Mr. & Mrs. Ohshiro for their dedication and generosity, and an equally heartfelt thank you to all of my amazing team members!"















It may be hard to believe, but fifteen years have gone by since the first Enagic branch office opened in America and it has been an amazing journey so far! After nearly thirteen years of growth and success in the Japanese consumer market, Mr. Ohshiro knew if he was going to make his dream of Enagic becoming a global powerhouse come to fruition, he would need to expand into foreign markets. Relying on his vast business experience, he knew there was only one place to go if he wanted the company to thrive internationally: America.

Once he made the decision to expand into the United States, things moved very quickly. Mr. Ohshiro has always believed that in business, you review the pertinent information, make a plan and take action — and you do it fast. He believes that far too often, valuable time is

wasted trying to "fine-tune" every aspect of a business and that the best way to move forward is simply to move! "Taking quick and decisive action is something done by many very successful people. Get informed, weigh options, make a decision and then take action. Almost every decision I have made with Enagic has been adjusted in some way, but I believe that without making the initial decision and taking action, the company would not have grown to be the global leader in the industry that it has become."

The first office was opened in a small office in Los Angeles, CA in 2003, which was followed by the opening of additional offices throughout the United States. Each office was opened to accommodate for unprecedented growth in specific areas / regions of America.



These include Hawaii, Washington, Illinois, New York, Texas, Florida and the most recent location is in San Diego, CA. Each regional office provides company access to customers, distributors and prospects, which include on-site maintenance and service. These offices are staffed with Enagic employees and have become a tremendous resource for distributors to grow their knowledge and their business.

The United States market continues to grow, and as more and more machines are sold and our customer base expands, Enagic expects to open even more local offices in America. This fifteen year anniversary of entering the U.S marketplace marks an important milestone for Enagic and all of the other global offices. Mr. Ohshiro was able to prove that Enagic, Kangen Water and the concept of

True Health could be successful in a market outside of Japan / Okinawa which has led to the unprecedented growth of the company and the continued globalization of the Enagic brand and products.

By taking action, Mr. Ohshiro was able to secure the foundation on which this global business has been built. His dedication and belief in both Enagic and the independent distributors has created a global reaction, securing Enagic as the Gold Standard in our industry. Mr. Ohshiro added, "I am so proud of all we've accomplished together and I look forward to the next fifteen years of growth and success, not only in America, but around the world."





The Enagic USA corporate headquarters is located in Torrance, CA and represents Enagic's largest corporate presence in America, in both facility size and number of staff members. The first Enagic office was a small facility, but rapid growth and the need for more space for both employees and distributors inspired the company to seek out a location which could serve as the main hub for U.S sales operations for many years to come. The search led to the current facility, which is a 23,000+ sqft stand-alone building housing corporate offices, a huge sales department and customer center, eight different machines for water sampling, a large training/presentation room, a service center, a massive warehouse and shipping department, and much more. Because of his previous experiences in

business, Mr. Ohshiro was insistent that the location not be leased or rented, as he never wants to have major aspects of the company, like the location of the headquarters for the United States, to be in the control of someone else. Thus, the property was purchased and became another valuable asset for Enagic, which further strengthened the position of the company. The departments of Enagic USA corporate headquarters are made up of over 100 employees and include the sales department, Enagic Credit Services, the Enagic chat/call center, shipping department/service center and a small army of administrative and support staff. Overseen and headed by Mr. Higa, Enagic USA has been one of the biggest contributors to the global growth and continued success of the Enagic brand and products. Both Mr. Ohshiro and Mr. Higa would like to extend their sincere thanks and appreciation for the hard work of all the Enagic USA corporate staff and, of course, the distributors all these dedicated employees have committed to help!





The Golden State Embraces the Industry Gold Standard

LA Active Distributor Leaders



Enagic USA is very proud of every distributor who has contributed to the unprecedented growth and success of the company, but we'd like to take this opportunity to express our sincere thanks and recognize a few of the specific "movers and shakers" from each region. The Enagic USA headquarters in California services one of the most active regions in the entire United States, which has created some of the most successful distributors in America.

This region is also fortunate to have some of the most active distributor leaders who have taken it upon themselves to organize and conduct product presentations, True Health seminars, distributor training events, harbor cruise events, presentation lunches/dinners and much, much more. There are so many incredible distributors in this region that we would never be able to thank all of those who deserve to be mentioned, but there are a few specific people we would like to recognize for their contributions, including Jayvee Pacifico, Cynthia Briganti, Kyoko Nakamura, Eli & Jillina Dafesh, Robert Gridelli, Fred Brown, Daniel Dimacale, David Lesman, Frederique Mollet, Wadia Dafesh, Dang Nguyen, Gerald Kostecka, Tony Mack, Stephanie Contreras, John Mai, Laura Diaz, Nathalie Sorensson, Aasar Bey, Omar Ramirez, Mary Jane Cruz, Orlando Escobar, Renee Merlo, Jeff Estana, Roger Valdivia, Ed Sampilo, Joseph Pham and Thomas Vu, just to name a few. These dynamic individuals have helped Enagic become the global leader in our industry, however, so many other distributors deserve to be recognized, but there simply is not enough space in this publication to list them all.

The region serviced by the Enagic USA headquarters in Los Angeles is one of the most active and productive regions in the entire United States and there are many distributors who have joined Mr. Ohshiro's mission to spread Kangen Water and True Health around the world. Because there are so many incredible distributors from this and every other region, we are unable to thank all of them by name, but Mr. Ohshiro wanted you to know that he extends a personal message of thanks for all you have done for Enagic!













Nestled in the tropical paradise called Hawaii, the Honolulu branch office has been helping spread True Health since 2003. Under the expert guidance of branch manager Hiroko and her talented support staff, Mr. Toshi & Ms. Vai, the areas of Hawaii, American Samoa, Northern Mariana Island, and Saipan have never been in better hands. Just last month, the

August 24, 6pm

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Enagic Havail

Hawaii Branch held a True Health Workshop at their office and worked closely with local distributors to support their ongoing efforts. It's clear by their achievements that the top local distributors, like Ngoc Pham, Nelson Manmano, Virgilio Julian, Dawn Tamanaha, Lien Lee and Derek & Darrell Feliciano are taking advantage of the many events and the hard

work of their branch office staff. Driven by the goal of True Health, the Hawaii branch office is helping distributors achieve success and sends out a big "Mahalo" to all of the distributors of Hawaii for their valuable contributions, dedication and efforts!









Hawaii is almost a different world compared to what most people are used to. Most people have a very relaxed attitude, taking things a little slower and enjoying what life has to offer. There also seems to be a strong sense of community and caring for others, which is a perfect combination for Enagic distributors in Hawaii. 6A3 Ngoc Trai Pham is currently one of the most active distributors in Hawaii. Driven and focused, Ngoc achieved the rank of 6A in just three months and has become a driving force behind the growth of the Vietnamese community residing in the Hawaiian Islands, including coordinating and conducting the first Enagic Vietnam Team True Health Workshop in Hawaii. The event included distributors from mainland USA, Canada, Europe, and Vietnam. Special guest speakers Michelle Raley, Mimi Ho and many other

leaders led this momentous event. The True Health main event was held at the Aston Waikiki Beach Hotel. Distributors gathered to learn a variety of things, including the history and philosophy of the company, Mr. Ohshiro's vision, how to do a demo, maximizing the patented compensation plan, finding your "WHY" and other important lessons regarding setting goals and having the correct mindset. The event was capped off with an all-white-dress party on a boat that cemented the bond for the local team. Ngoc and his team, as well as all the other active distributors in Hawaii, hope to continue this momentum and ask all distributors to join them in the mission of creating the culture of "One Team, One Enagic".





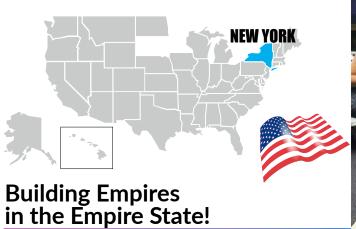


New York City, the city that never sleeps. It takes a special kind of team to take on the workload that comes with being in such a bustling area. Since 2004, the New York branch office has been servicing Maine, New Hampshire, Vermont, Rhode Island, Massachusetts, Connecticut, New Jersey, Pennsylvania, Delaware, Maryland, West Virginia, Virginia, and, of course, New York. Kaoru Ae heads the office as the branch manager and together with her elite team of experienced staff members,

including sales supervisor Matty Hago; sales staff Sophia Adams, Miyoko Hayashi, Wesley Carter, Jennifer Velez, Lamonte Nisbeth, and Tyann Williams; service supervisor Milton Avendano and service technician Johny Avendano; has put on True Health Workshops in Maryland, Virginia and New York, with more to come in the future. With top distributors, such as Romi Verdera and Tamia Williams as regular visitors to this office, it's no surprise that the Enagic staff at the New York branch office is always at the top of their game and shooting for the stars!







6A2-2 Khoa Nguyen



2018
Global Recognition Ceremon
in Los Angeles
A Revolution in True Health!



Also known as the Big Apple, New York city has been an important region for Enagic USA and is fortunate to have some of the top distributors in the entire United Sates call this area of the country their home. Dynamic leaders like Romi Verdera, Honor Wiltshire, Tamia Williams, Diem La, and Glen Joh are all experienced and successful distributors living in the region serviced by the Enagic USA New York office.

These and many other experienced distributors have helped create the foundation on which many new distributors are building their Enagic business and they have provided vital guidance, support and encouragement to countless distributors, including distributors like 6A2-2 Khoa Nguyen, who joined Enagic in 2017 and currently resides in Richmond, Virginia. "Discovering the difference that being properly hydrated can make on a person's health was a huge eye opener for me and I immediately believed in the product and knew this was something special. I have been so impressed with the company philosophy, the quality and effectiveness of the product, the solid infrastructure Enagic has created and the caring nature of the corporate mission; these have all made me very confident, making sharing information and water much easier for me and my entire team." And his team has grown very rapidly! Khoa became a 6A2-2 in less than a year! "I was extremely surprised at how quickly I moved up the ranks. I don't even have a high school diploma and don't speak English very well, so if I can

do it, anyone who really wants it can do it too!"

His team's determination and dedication are greatly appreciated by Mr. Ohshiro, the Enagic USA New York office staff and the entire Enagic global staff!







Located in beautiful Mt. Prospect, Illinois, the Chicago office services Illinois, Wisconsin, Minnesota, Iowa, Missouri, Indiana, Tennessee, Ohio, Kentucky, and Michigan. In 2004, this office opened under the expert care of Mika Miner and her impeccable staff, Akiko Ishikawa, Chris Grotowski and Dexter Hisoler. With such an attentive and friendly staff, they've helped the region grow by holding events like the True Health Workshop this past April, a 6A meeting in July, and another True Health Workshop is scheduled in Missouri this month. By working closely with the region's top distributors like Phillip Vo, Don Pham, Paul Vu, Villa Management and Eh Ku Her,

both the distributors and the local office are spreading the word about Enagic, Kangen Water and True Health, and are helping create a more hydrated America with each family they touch and every machine they sell!





The Winds of Change Blow Throughout the Windy City!

6A2 Phillip Phong Vo





A mighty wind of change has blown throughout Chicago, the rest of Illinois and the surrounding region, but this change is unlike any other before. This is the unbelievable metamorphosis which can occur when you Change Your Water...well, you know the rest! And boy, oh boy, have the regional distributors helped to make sure that as many people as possible feel the powerful wind of Kangen Water and Enagic!

Phillip Phong Vo is one of the regional distributors who is making a big difference! Phillip, who

currently resides in Columbus, Ohio, joined Enagic in 2017 and has already achieved the distributor rank of 6A2 and is working hard to advance to 6A2-2. "I was introduced to Enagic and Kangen Water by a friend and after doing my due diligence to check things out, I was convinced that the product, the company and the opportunity were solid, so I purchased my

own machine and got to work. I've had so many incredible moments since joining Enagic, but the most impactful have been the amazing changes I have seen once people become properly hydrated. It makes me feel good knowing I have helped so many people simply by introducing them to this incredible product."



Phillip was a nail salon owner for twenty years and realized that the constant exposure to the toxic chemicals, which are a part of that industry was taking its toll on his health and wellbeing. "I was a nail salon owner for two decades and my health was deteriorating from inhaling toxic fumes from nail products. I sold my salon and worked with my team on a full-time basis. I drink 2 gallons of Kangen Water daily and now that I am properly hydrated, my health has never been better."

With his hard work and determination, Phillip has proven himself to be an effective leader for his team members and other distributors. "My greatest personal achievement was reaching 6A2 in one year and I have been able to travel and expand my horizons globally. I am sincerely thankful for my wonderful, good-hearted, passionate team members who have supported me throughout this journey. From day one, our team has been treating each other like family and clients as friends. We believe that we are not here to sell but to help. Thank you to all my leaders who provide guidance when it is needed. I want to especially say thank you to my team leader Diem La and Dr. Dang for all their support and guidance." Thanks for all your hard work Phillip and thank you to all the other distributors from this region for all your valuable contributions!

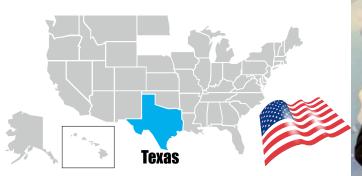




They say everything is bigger in Texas and the same rings true for the effort the Texas branch office staff puts into promoting and achieving Enagic, Kangen Water and True Health. While the original office opened in Rockwall in 2011, the office was moved to a larger, more accommodating facility in Garland, Texas just last year. Branch Manager Shoko Johnson, with the help of her skilled staff members, supervisor Edgar Santos, sales representative Quintina Jones, and service technicians Byron Anzai and Alfredo Lozano, service not only the great state of Texas, but also Oklahoma, New

Mexico, Louisiana, Mississippi and Arkansas. Every first Saturday of the month is reserved for a 6A meeting and product demo lead by top distributors Michael Wilson, Guiaa Brooks, and Ed Johnson. On top of that, they also have conducted True Health Workshops in San Antonio, New Mexico and Louisiana. The cooperation between Enagic and regional distributors, like Sheri Stephen, Lisa Alligood, Virginia Lee, Texas Water Supply, LLC., Tisha Hicks, and Tim Baca & Tim Baca Jr., has clearly shown that no matter how big the task at hand may be, anything can be accomplished with hard work and determination.





Kangen Water Satisfying BIG Thirst in the Lone Star State!

6A2 Salvador & Virginia Lee



They say "everything is bigger in Texas" and that definitely includes thirst, but local distributors from this region are ready and able to quench that thirst with refreshing and delicious Kangen Water! This region has produced some very successful distributors, like Michelle and Marshall Raley, but it is also producing some brand new leaders and future superstars!

Salvador and Virginia Lee are a power couple from Baton Rouge, Louisiana, who have already reached the distributor rank of 6A2 and are working hard to continue climbing the Enagic distributor ranks. They joined Enagic in 2014 and have had their share of memorable moments. "We feel truly blessed to have found Enagic and Kangen Water. It's amazing what can happen when a person is properly hydrated and we've seen it firsthand with our family members, friends and even our son, which has been life changing for all of us. When Brian Welch from Florida came to do the first product demonstration, we were blown away! We had no idea how versatile the machine was and how many different waters it could make; we quickly learned just how much it could do for anyone who owned one. Then, when we discovered the incredible potential of the Enagic business, we were convinced and are now working to make Enagic our full time passion! We are the messengers. Not everyone will get the message the first time and that is okay. It is supposed to be exciting and fun!! You are a part of a wonderful company and have the opportunity to bless others, all the while being blessed in the process!" But Salvador and Virginia aren't the only ones Going Big in the Texas region and we'd like to recognize a few of the other amazing

distributors who are making more than a living with Enagic, they are making a difference. Mr. Ohshiro extends a personal message of

thanks to Shelly Audibert, Paula Shows, Sheri and Earl Stephens, George and Brenda Innerarity, Allison and Shawn Fleming, Dot Guillard, Mark Messmer, Lisa Alligood, Jackie and Craig Jacobs, Harry Young, Melody McComb, Diana Giles, Carla and Jonathan James, Melanie Calegan and Leslie Welliver, just to name a few. There are so many others, and Mr. Ohshiro greatly appreciates the efforts from each and every one of these incredible people, as well as those not specifically mentioned by name. Thanks for all your dedication and hard work!





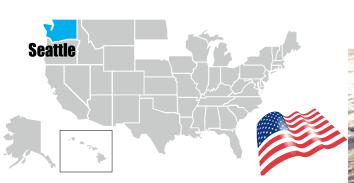




In 2011, a branch office opened in Lynnwood, Washington to accommodate for the explosive growth of the Seattle region. This office is responsible for servicing Washington, Oregon, Montana, Idaho, and North and South Dakota. Branch Manager Mayumi Muramoto and her team of motivated staff members; Asuka Burke and Alexis Tetzlaff in sales; and service technician Michael McCutchen, work with top local distributors to host some of the best events in their area. With the help of both established and up and coming distributor leaders like Jim Gilliland, Siha Top,

Amanda Bobbett, Wendy Chen, John & Christine Deasy, Dan Edland and Steve Beaumont, local events have never been so successful. Saturdays have become a major training day for the Seattle branch office thanks to the efforts of Sam Tran and his growing team. The Seattle branch office is an excellent example of the harmony, unity and success that can be achieved when determined distributors and experienced staff work together!





Purple is the New Green in the Emerald City!

6A Sam Tran





The Northwest region of the United States is home to the Enagic USA Seattle office and is also home to a growing number of successful and influential distributors. This region has become extremely active over the past few years and more and more leaders are being developed and are using their knowledge and experience to help drive the power and

passion of True Health and Enagic. Siha Top and Jim Gilliland are two of the top distributors in the region and they have been joined by other area leaders, including Marilee Lessley, Steve Beaumont, Amanda Bobbett, Dan Edland and Amanda Janus. These experienced distributors have recently been joined by a few other rising stars, which include Kevin and Sarah Chabot, Tristin Lee and many others. Sam Tran is another distributor who is making a big impact on the Northwest region. Sam joined Enagic in 2016 and has reached the impressive distributor rank of 6A. "I had spent 23 years in the pharmaceutical research world, had a near death experience and decided that I wanted to create a new life and live fully with passion. I was looking for a new direction in life and a friend shared Enagic with me. The rest has been an amazing journey." Sam has made the Enagic business his main focus and is working towards reaching 6A2 and then 6A2-2. "I became sold on Enagic and Kangen Water very quickly and have had quite a few incredible moments. I noticed how being properly hydrated reduced sore muscles after playing basketball, which captivated my interest. When I realized the potential to actually change lives for the better, I was hooked! Reaching the rank of 6A, was also a major turning point for me, personally, Sometimes achieving success in an independent business can be very difficult, if not impossible, so when I achieved the distributor rank of 6A I knew that it could be done and that my team and I were doing it!"





Sam, like many other distributors, credits the Enagic business for allowing them to create freedom for them and their families. "It's been incredible! My team has been growing and I am blessed to have such amazing people as part of my business. I would like to recognize a few specific team members, who have contributed so much to our ongoing success. Thank you Chong Lee, Sarah Jo, Rhett Taylor and Janet Owen for all your hard work and dedication! This is a lifelong journey that we are on. Mr. Ohshiro has given us a lifetime, worldwide opportunity to change our life and help people. Be urgent and passionate but don't rush as to burn yourself out. Focus on building and helping your team achieve success and you will achieve it too."

Mr. Ohshiro extends his thanks and wishes the best to all of these distributors, and those not mentioned by name, for their valued contributions and continued dedication and effort!

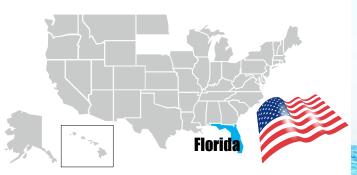




Meet our Sunshiny Staff and Distributors

In September of 2011, excited Enagic distributors in Orlando, Florida received a gift in the shape of an Enagic branch office. The hard-working staff, under the spectacular management of Yudi Diaz and the support staff: Tara Hemmings and Keyshla Torres in sales & service; technicians David Adorno and Daniel Rivera; provide service to Alabama, Florida, Atlanta, South and North Carolina, and the Caribbean. With the help of top distributors like Brian Welch, Hoa Phong Chau, Paula Degovia, Michael Katz, Quang Pham and Cristina Nguyen Lee, they've dedicated themselves to making their service area the best it can be. With wonderful training events like their True Health Workshops in both Atlanta and Orlando, it's easy to see that these members of the Enagic family and the Enagic office staff are committed to sharing Enagic, Kangen Water and True Health with as many people as possible!





The Future Looks Bright in the Sunshine State!

FL Active Distributor Leaders



A few new rising stars are making their presence known in Florida and are determined to shine even brighter than the Florida sunshine! Cristina Nguyen Lee from Destin, Florida, achieved the rank of 6A in less than nine months and has her sights set on 6A2, 6A2-2 and above! "I joined Enagic at the beginning of 2018, but I originally purchased my machine to be an end user. However, once I experienced what it can feel like to be properly hydrated, I knew the business held amazing potential, especially in a state with so many outdoor activities and so many active people. There have been many important moments for me since joining Enagic, but my top three all happened at the same time! I went to the Global Recognition Ceremony in Los Angeles the same month I started in Enagic and saw and heard Mr. Ohshiro for the first time. I was so impressed with him, that I knew I had made the right choice. Then I had the opportunity to meet some of the top leaders, again I was incredibly impressed. I guess the biggest impact on me was their willingness to answer questions and offer help. I felt so accepted, it was like a homecoming!"

While Christina is a distributor people should keep an eye on, she is not alone! One of her team members, Courtney Nguyen Hoang, became a 6A just a month after Christina. A few other distributors, both new and seasoned, who are making waves in the Enagic USA ranks are Toy Hightower, Jessie Nelson, Ted Del Rosario, Abraham Rodriguez, Charles Shafe and

Jose Rodriguez, just to name a few. Mr. Ohshiro extends his warmest wishes and appreciation for all that they and the rest of the distributors in the region have done to help Enagic USA continue to grow and be successful!













E8PA Benefits Keep Growing...1, 2, 3, "FORE!"



The acquisition of the newest addition to the ever expanding and growing benefits of E8PA membership just gave members an unforgettable Hole-In-One in beautiful San Diego, California! Mr. Ohshiro's love of golf is not restricted to the lush landscape and perfectly kept greens of the golf course of the E8PA resort in Okinawa. In fact, his love of the game, and his belief that engaging in physical activities is a great way to keep both the body and mind in tip-top shape, has inspired him to seek out new locations to add to the E8PA amenities; so when the opportunity arose to acquire and add the serene tranquility of the Eastlake Country Club in the southern area of San Diego, California to the E8PA list of benefits, he jumped on it.

The EastLake Country Club was designed by world-renowned architect Ted Robinson. This championship 18-hole course includes 72 sand traps, four sets of tees, and colorful bluegrass and rye fairways. This challenging course is nestled at the base of the surrounding mountain range and features almost 1,000 trees, six lakes and three waterfalls to create a perfect setting for your golfing experience. There is a fully stocked pro shop, a driving range, a bar & grill, and, of course, the amazing 18-hole golf course. Enagic machines are also available to purchase on site and product presentations and seminars have started to be conducted on site as well. Operations of this new addition to the E8PA are overseen by Mike Shiroma and his staff, who are eager to welcome as many E8PA members as possible.

So, if you are an E8PA member or an Enagic distributor and live in or are visiting the San Diego area, we invite you to visit the Eastlake Country Club and see what it has to offer you and your team members. We'll see you soon!



One Lucky Visitor!



The E8PA staff in beautiful Okinawa recently had the pleasure of welcoming 6A Ivy Chau, from the United States, for a short, but full-filled and enjoyable visit. Although it was a quick trip, Ivy made the most of it by taking the time to visit several of the numerous E8PA resort facilities. She stayed at the beach-front Enagic Guest House, where she enjoyed the beautiful beaches and was lulled to sleep by the sounds of waves gently crashing on the shore. Her visit included a trip to the Enagic Natural Hot Spring Aroma. Not only is the facility equipped with various types of baths, but also a massage room, an aesthetic salon and a restaurant to make the visit even more enjoyable.

She also made her way to the Ukon processing facility and factory, where she was able to view, first hand, how the Enagic turmeric is cultivated. The last stop of her whirlwind journey was the E8PA Country Club, where she was able to experience the beauty and

majesty of the impressive grounds and facilities. This particular trip ended up being very well-timed for lvy, as her visit happened to be at the same time as the annual Okinawan Obon Festival, which Mr. and Mrs. Ohshiro, and many members of the Ohshiro, had gathered at their family birthplace to celebrate. It has been celebrated

in Japan for more than 500 years and traditionally

includes a dance, known as Eisa (in okinawa). Because of this perfect timing, she had

> the great pleasure and rare opportunity to meet with and spend some quality time with not only Mr. and Mrs. Ohshiro, but also their family.

> After her incredible stay, she promised the Ohshiro's, and all the staff, that her next visit would be much longer and that she would immerse herself even deeper into the history and philosophy of Enagic.



Coincidently, Bob Gridelli, a top leader from the United States who was traveling throughout Asia to promote and build his Enagic business, had a distributor seminar scheduled a day after Angeline. He and his family stopped by the Philippine office during her seminar and he ended up being a guest speaker! During this casual and relaxed presentation, Bob shared his experiences with Enagic, Kangen Water and Ukon, which inspired many in attendance to purchase the various Ukon products. Angeline also travelled to Malaysia to give Ukon presentations to top leaders, immediately making the best day of Ukon sales ever in Malaysia!

Based on these and many other Ukon presentations and seminars, it is obvious that the future of the Enagic Ukon products looks very promising, as the popularity of the products continue to grow. Planning is already underway for an Ukon training seminar in both Thailand and Australia. Together, through sharing knowledge and holding seminars, Ukon will continue to be an important part of Mr. Ohshiro's vision and message of True Health.











In August, an international training event held in Toronto, Canada, sparked a wildfire of excitement and success for the over 100 distributors who attended. Lead by the efforts and experience of Mr. Isobe, the Enagic International Education Director, these lucky distributors were empowered with knowledge and information which would not only allow them to become effective trainers through the Certified Trainer Program, but were also taken on a journey of self-discovery and personal enlightenment.



Tamia Williams, Enagic Master Trainer and 6A11-4 ranked distributor leader, was incredibly impressed with the training and had nothing but positive things to say about

it. "It's very rare when training not only helps you grow your business, but also helps you grow as a person. Such open-mindedness is rarely taught in this industry and it's so refreshing to have these new ideas and methods being taught to eager distributors looking for a way to not only better their business, but also themselves."

Mr. Isobe was very pleased with the results of the training, saying, "It warms my heart to know that these new trainers are leaving here with tools to help themselves and their teams. I always strive to push distributors to be the people I know they can be. After all, I want to help them increase their sales as much as possible!" In total, 14 new Master Trainers have been

certified along with 11 Senior Trainers. It's Mr. Isobe's true desire to see these new talented trainers usher in an even brighter future for Enagic.







Road to 6A

It Takes Action To Make A Reaction!

Enagic is fortunate to have independent distributors with extensive experience in direct sales and the network industry. This experience has become a valuable resource, as these people have taken it upon themselves to share their knowledge with their fellow distributors. This article was created from the input of many of these excellent trainers.

The concept of taking action to create a reaction is not exclusive to Enagic. In fact, this is a generally accepted reality in just about any business. Things don't just happen, people make them happen. Taking consistent action in the Enagic business is an important part of success. Many of the top leaders at Enagic have discovered that the greater the action, the greater the potential of the reaction, which is why so many of them adhere to and promote the idea of taking as much action as possible.

Most leaders agree that during the first thirty days, a distributor should commit to being on every conference call, going to every demo possible, do their best to attend every training possible, and log on to every online presentation / training available. For some, this can pose a challenge because there might not be much happening in their particular area. If this is the case for you, don't let it become an excuse! There was a time when nothing was happening anywhere in the entire United States, and then someone decided to take the initiative and make something happen.

Be willing to be that person if nothing is happening around you. If you wait for someone else to do it, it may never happen! Would you seriously just sit around and wait for someone else to secure your success and your future? Of course not! If there is no weekly presentation in your area, start one at your house! If there is no executive luncheon at the end of the month, figure out what you need to do to make it happen. Don't go looking for an excuse to fail, look for a way to succeed!

Ask your sponsor / upline or other distributors for recommendations. Seek out distributor leaders and see if they have presentations, events and/or trainings you can attend, or email lists you can subscribe to. Getting on these email lists will give you access to a wide variety of information and resources. You will receive notifications of upcoming meetings, events, and trainings.

Once you find out about what is happening, commit to attending. Get a calendar and mark the events you will attend. Don't allow an excuse to get in your way of attending. When you commit to attending an event and then make an excuse not to go, the only person who suffers is you! Don't end up being your own worst enemy. Be your strongest ally! Make the commitment and then follow through and do it for the most important person in your life: You!



By connecting to the presentations and events, you will become more familiar with the culture of the Enagic independent distributor business. You will better understand the support and nurturing nature of both the company and your fellow distributors. By making the presentations and events a priority, you will be showing your new distributors the importance of being at these events, which typically results in them attending them as well. Setting a positive example and encouraging others to do the same will help you develop a much more active and productive team.

Sharing water is another highly recommended action for both new and seasoned distributors. The best people to start sharing the water with are known by a variety of different names: "warm market", "circle of influence", "mom", "dad", "brother", "sister", etc. Basically, they are the people in your life who meet two criteria. First, they are people who you genuinely care about and would like to see living a happy, healthy life. Second, they will listen to you, just because you are you. This means they will try the water just because you are the person asking them to do so.

There are different ways to sample the water, but a few techniques have produced outstanding results, so be sure to discuss different options with your sponsor if you decide to make water sampling part of your marketing strategy. It is important to note that some distributors in the Enagic business do not recommend sampling the water to their team members. In fact, they are very vocal about not sampling people the water. They say it is too much work and that they are able to sell machines without bothering with providing prospects with samples.

While this might work for a few distributors, many distributors adhere to the strategy of providing samples to their prospects. Why? The easiest answer is because that is what the most successful people in the business are doing. Also, most people are not skilled salespeople and sampling the water helps "level the playing field" for those without professional sales experience. The other reason is that by practicing this method, you also teach it to your potential distributors, and they end up doing the same with theirs. Sharing the water is an easily duplicated method to introduce prospects to the water. When you have a method to introduce a product to the market, which is simple and duplicable, you greatly increase your chances for success!

No matter what action you decide to take, the important part is taking it! And remember, the greater the action, the greater the potential reaction If you are hoping for an unbelievable reaction, just get out there and take massive action!



Stories of Success

From Los Angeles to the World

The 43-Year Reunion

One day in January 2003, I headed to Los Angeles International Airport and waited in the arrivals lobby. They quickly appeared: Ohshiro and his wife, Yaeko. They had passed through immigration and came out beaming. At first, I wondered if I was greeting the wrong person. Ohshiro had a full, thick head of dark hair, and his face was smooth; he looked like a man still in his forties. Perhaps it was the gap of forty-odd years between our last meeting and this moment that made me so conscious of his appearance. So whether it was because I was so struck by his youthful looks, I didn't find out about his considerable success until much later.

It had been 43 years since we both graduated from high school

in 1960. In school, our interests had been different and we hadn't really spoken. Still, I had remembered him as a committed student. He always had his school books in his hands; he was always studying after school. I could only feel that meeting him again like this was the result of God's divine guidance.

Ohshiro was quick to get down to work. Once settled in his hotel in Beverly Hills, his first trip was to my house, to set up a Kangen Water® system and test it out. He was checking the quality of the water in Los Angeles, how the taps and the kitchen counters were fitted. Ever since that day, I have been drinking Kangen Water® and I continue to be amazed by its effects

A Speedy Local Start

"Do it fast, even if it may be a mistake." It might sound a little strange, but it is a core principle for Ohshiro. If it's a mistake, you can fix it later. Whether it's also because he is impatient, the fact is that he doesn't want to see any opportunities lost. You need to make a pre-emptive strike before anyone else has a chance to grab onto the opportunity you have discovered.

For Ohshiro, that meant heading straight to my office from the airport and immediately setting up a local corporation under Californian state law. The next day, the three of us headed to downtown LA to register the new company. Next we set up an interim office, hired a member of staff, and that was enough to get Enagic USA, Inc. going officially.

At the end of June in that same year, Ohshiro gave his first seminar as President of Enagic USA, in the Torrance Holiday Inn. Around eighty people attended. Among them were some of the top distributors of Enagic products in Japan.

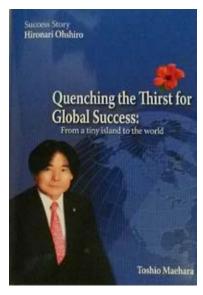
A few weeks later, I was woken by the phone ringing at one in the morning. The ring sounded so much louder in the nighttime quiet. I picked it up. "We need to set up an office and get it up and running in Hawaii within the next three weeks". It was a call

from a manager in charge of the US. This was going to be tight. I flew to Hawaii immediately. I had lived on the island for three and a half years, so I had plenty of friends and acquaintances. I started to get back in touch with my Hawaiian network, and within two or three days had registered a branch, leased an office, got in touch with accountants and lawyers. The Hawaiian office opened for business in September 2003.

"Do it fast, even if it's a mistake." This same principle has been the driving force behind a flurry of expansion, the growth of a network of sales branches across the globe: Los Angeles, Hawaii, New York, Chicago, Vancouver, Mexico, Texas, Washington State, Florida. And in between,

Hong Kong. Then the EU: Germany and France. Then back to Asia again. All in just twelve short years.

This is why it's fair to say that Enagic and its Kangen machine have achieved globalization in a single stroke. I have been involved in setting up a great number of new companies, but never before or since have I seen such immediate and exponential growth. Ohshiro might have come from a tiny island, but he certainly managed to quench his thirst for global success..



Above is an excerpt from the book *Quenching the Thirst for Global Success*, the Success Story of Hironari Ohshiro. It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic.

A must-read for distributors, it is available at **www.enagic.com/shop**Also available in Chinese, Italian, French and Spanish! Contact your local branch office for details.

Just For Laughs!

LONG BEACH, CA



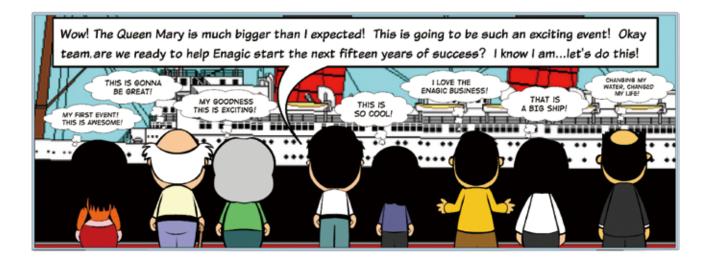












Congratulations to each of you for your outstanding achievement!

6A

LEE A MUIRHEAD	Australia
JAIME M DALE	Australia
SHELLY ROSE CULLEN	Australia
DUYEN M TIEN	Australia
HEALTH FIRST PHARMACY BALLAJURA	Australia
INNER CIRCLE AUSTRALIA	Australia
LINDA L DOKTAR	Australia
ALICIA ABERLEY INTERNATIONAL P L	Australia
MYSOMA PTY LTD AS TRUSTEES	Australia
MARIA LIZA DUCLAYAN	Canada
DU FEN CHEN	Canada
MEI JIE LIN	
	Canada
STONELU INTERNATIONAL HOLDING LTD	Canada
YUESHA YANG	Canada
BEATRICE C SPRADLIN	Canada
LOUISA FUNG	Canada
DON WANG	Canada
WINNING WAGES INC	Canada
CORO CASTILLEJO ALEJANDRE	Spain
JOSE MARIA FUENTE HERRERO	Spain
DARLING PEARL GUIPO	Italy
SC SEND92 TERAPII ALTERNATIVE	Romania
SC QSCERT SRL	Romania
STB CONTRIBUIE SRL	Romania
COLYTIC S.R.O	Czech Republic
LAO HIN IEONG	Hong Kong
CHAN KENG SHING	Hong Kong
TANG JUN	Hong Kong
XIAO ZHE HONG	Hong Kong
LIU ZHAO HUA	Hong Kong
NG CHI WA	Hong Kong
LIU MEI RONG	Hong Kong
GUO ZI JIAN	Hong Kong
SING PING INTERNATIONAL CO/WU YAN PING	Hong Kong
CHONG FOOK WING	Hong Kong
HEALTHY WATER/YEUNG YUK YIP	Hong Kong
NAVEEN H.P	India

ANIRUDDHA MOHANPURKAR	India
DIAN MARGARET R	Indonesia
MARINA CAMIL	Indonesia
ADI PRIYATMOKO	Indonesia
熊谷英貴	Japan
日興インテリア伤巛小木曽奨	Japan
浜本輝雄	Japan
森内保	Japan
WONG HUA SIENG	Malaysia
PANG SOON CHONG RICHARD	Malaysia
BU MING SIONG	Malaysia
NICE LIVING ENTERPRISE	Malaysia
JONATHAN KHO HAOJAQ	Malaysia
MATIAS ALEJANDRO COSENTINO	Mexico
MIGUEL ANGEL SOTO RAMON	Mexico
BIEN AHORA SA DE RL DE CV	Mexico
YINGYUADSAKUL JANTANEE	Thailand
CAROLINE Y CHOU	USA
SHARON STEPHENS	USA
WATERGLORY	USA
DAVID P YARBROUGH	USA
PICTURE PERFECT LIFESTYLE LLC	USA
HOPE ROCHO	USA
LIBERATO O. DE LUMEN	USA
MILILON B RIVERA	USA
MATILDE J REVOLINSKI	USA
ADOLFO SALDIVAR	USA
SCOTT WASHBURN	USA
NORA R AGUILAR	USA
AGUSTINA RODRIGUEZ MOSSO	USA
GABRIEL F. ALRAJHI	USA
DAN DEUTSCH	USA
8NATASHA JANFAZA	USA
HAYDEH HAROONI	USA
ABBY FOOTE	USA
MARK D NOVAK	USA
TOM M. PHIPPS	USA

RICARDO BANDA	USA
NGAN PHAM	USA
JOYCE P ESCOBAR	USA
QUANG VINH PHAM	USA
HOA PHONG CHAU	USA
JASON STEADMAN	USA
JIMY NGUYEN	USA
NGUYET CHAU	USA
HOANG OANH TRAN	USA
COURTNEY NGUYEN HOANG	USA
LAN PHUONG PHAN	USA
8AARON H NGUYEN	USA
WENDY LONG	USA

TOMMY VIEN	USA
VU CALVIN PHAM	USA
XUYEN Q HOANG	USA
DDJOHN HUU NGUYEN	USA
HENRY HOA QUOC NINH	USA
CHRISTOPHER C NGUYEN	USA
JULIAN SON LE	USA
DEVON BINH NGUYEN	USA
LIEN LEE	USA
UNILIFE GLOBAL	USA
DENISE BRANDOLINO	USA
PHUONG LE	USA
NGUYEN THI TREN	USA

6A2

CHEN YI ENTERPRISES LTD	Canada
MARY MICHELLE A. SICAM	Canada
POWER ON MAGIC WATER 9.5 INC.	Canada
SEND 92 TERAPII ALTERNATIVE	Romania
MIHAILA NICOLAE OVIDIU	Romania
HUANG WAN JUN	Hong Kong
CREATION CO/CHIU MEI LIN RAINBOW	Hong Kong
CHONG WAI HUNG	Hong Kong
AQUA HEALTHY/SO CHIU WAI	Hong Kong
ZION RESOURCES COMPANY	Malaysia
CHEW SIM HWA	Malaysia

PAWARAT DUAN GRUEDEE	Thailand
ADINA L RUSKIN	USA
NERIYE MURADOV	USA
DARREN FRYER	USA
8SHOHREH JANFAZA	USA
ND A1 NAILS INC	USA
TY LE	USA
NT KANGEN WATER	USA
PETER M SWARDSTROM	USA
JAIME M DALE	USA
I NYOMAN AGUNG DHYATMIKA	Indonesia

6A2-2

HING LUNG INVESTMENT CO.	Hong Kong
FOLS NETWORK SERVICES	Malaysia
CHEONG SOO MAY	Malaysia
SHOHREH JANFAZA	USA
JOHN H. MAI	USA
DON PHAM	USA
HANNA R. SWARDSTROM	USA
MANTRA I KETUT	Indonesia
KELLY F KINGI	Australia

6A2-3

KENNETH LEE AN-TZAN	Malaysia
KANGEN WORKS PLT	Malaysia
POWER TEAM GLOBAL INC	USA
RETURN TO ORIGIN INC	USA
CV.SAI KANGEN MIRACLE	Indonesia

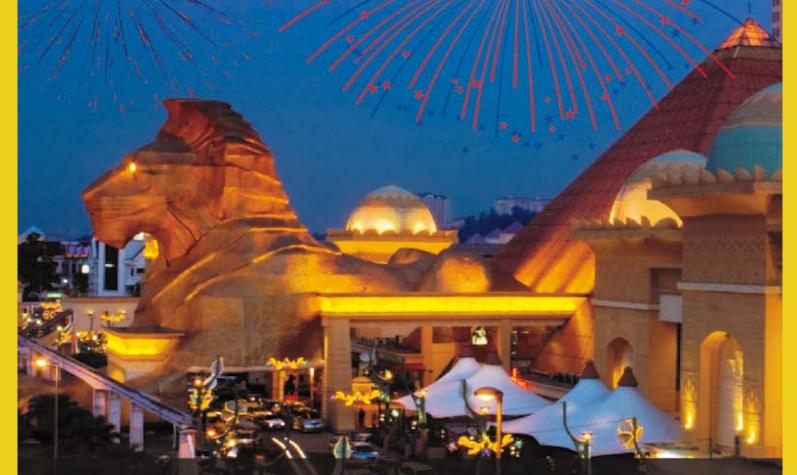


Malaysia NEOH LEAN AI



2018 E8PA GLOBAL CONVENTION IN KUALA LUMPUR

SUNWAY PYRAMID CONVENTION CENTRE



2 NOVEMBER 2018

08:00am REGISTRATION

10:00am 6A2-4 AND ABOVE MEETING

12:00pm LUNCH / BREAK

14:00pm SEMINAR & TRAINING BY CEO

AND TOP LEADERS

18:00pm DINNER & RECOGNITION CEREMONY

3 NOVEMBER 2018 (The Gardens Hotel, MidValley City)

08:00am REGISTRATION

09:00am DISCOVER YOUR TRUE POTENTIAL

WITH THE TOP LEADERS

PURCHASE YOUR TICKET

TICKET ADMISSION RATE

NORMAL PRICE (Paid by Nov 2) - USD180

EXTRA EARLY BIRD (Paid by 30 Sept) - USD120

EARLY BIRD (Paid by 15 Oct) - USD150

enagic-my.com/e8paconvention2018/