Distributor Handbook



Enagic Philippines, Inc. *Effective February 1*, 2025

Any practice or policy previously circulated and implemented contrary to this document shall be considered superseded. Enagic® reserves the right to revise, modify and amend any of these terms and conditions any time, and the Buyer/Distributor agree to abide by the most recent version of this Handbook.

Table of Contents

How to become an Enagic Distributor	2
Letter to the New Distributor	2
Distributor's Responsibilities	3
Application Process: Accepted Payments and Requirements	4
Instruction on Application	5
Purchasing with E-Payment Plan	6
E-Payment Terms & Condition	7-8
E-Payment Plan Chart	8-10
Signing Up as Tokurei Distributor	11-12
Sold Accessories	13
Limitation on Distributor Accounts	13
Other Information	14
General E-mail Information	15
Bank Details	15
Shipping Information	16
Special Points	17-18
Filter Commission	18
Commission Procedure and Requirements	19
Commission Payout Schedule	20
Service Invoice (Previously Official Receipt)	21-22
Joint Business Venture	22-23
Releasing of BIR 2307	23
Cancellation of Distributorship	23
Basic 8-Point Commission Structure	24-25
Educational Bonus	26
Title Incentive	27
Incentives Relating to Additional Rule for Achieving 6A	28
Additional Rule for Achieving 6A Rank	29
6A Step Up Bonus	30
6A Group Bonus	31
6A 8-Level Monthly and Quarterly Group Incentive	32
Collection Rate & Bonuses Chart	33
Machine Repair Instruction	34-35
Services	36
Consumer Limited Warranty	37

How can one become an Enagic Distributor

To become an Enagic Distributor, the applicant must: (1) be sponsored by an existing Enagic Distributor in good standing; and (2) either purchase a Kangen Machine or become a Tokurei [Good Samaritan] applicant. (3) Must be at least 18 years old.

Letter to the New Distributor

Congratulations and welcome to Enagic Philippines, Inc. (the "Company")!

You have made the first step towards success.

This Handbook contains detailed information regarding the application procedure, as well as answers to general questions that you may have. You can utilize this Handbook not only for purposes of conducting your own business, but also as a tool for training your team. Remember, the more you know, the more you grow!

Should you have any question that was not covered in this Handbook, you should follow the steps outlined herein before contacting the Company. First, you need to call your up line, or your up line's up line (your 6A would be best). Second, you need to check the Company's website. After exhausting the first two options and your question remains unanswered, you may call the Company for guidance/assistance. Keep in mind that you entered a pre-existing team, and you are NOT alone. You just need to reach out and connect to the hundreds, if not thousands, of people in your group who are willing and ready to help you build your own team and business.

Please read this Handbook in its entirety before submitting your application to avoid any issue/misinterpretation



facebook@enagic.ph

Distributor's Responsibilities

As a Distributor you have many responsibilities that are not only vital to your success, but also important in ensuring that all your interactions with the Company are as productive as possible. It is very important for you to understand that you are not working for Enagic Philippines, Inc. or vice versa, but on your own. The role of the Company is simply to ensure that an orderly system among all of the "business" owners and Distributors is in place, and to fulfill the orders that are generated through your hard work. To reaches optimal success, please fully understand and be prepared to fulfill the following responsibilities:

- 1. Fully educate yourself with the necessary information regarding the Machines, health information, commissions, complete order processing, and general business practices.
- 2. Train and fully educate all Distributors in your downline.
- 3. Answer all the questions that your group members may have. More difficult questions should be directed to your 6A Distributors. The Company should be contacted only as a last resort.
- 4. Do not make any health, monetary, or false claims regarding the Machine, its sale and other related matters. If you have knowledge of anyone making the above claims, please report them to the Company **immediately.**
- 5. Kangen water must never be sold to anyone nor should it be given away and ask for donations. Any violations of this rule must be reported to Enagic office immediately.
- 6. The Distributor must be able to provide an Official Receipt within seven to fifteen (7-15) days from receipt of commissions. Distributors shall be informed by email of the amount of and the date when the commissions have been remitted.
- 7. Read, fully understand, and abide by the company's Policies and Procedures.
- 8. Do NOT sell Leveluk Machines at a discounted price.
- 9. Run your distributorship in a legal and ethical manner.

Application Process

Accepted Payments and Requirements

1. Straight Cash / check deposit Payment

- * Fully accomplished application form
- * 1 Government issued valid ID
- * Proof of payment

2. Straight Credit Card Payment (any VISA or MASTER card is accepted)

Note: Credit card limit must be sufficient based on the Product price

- * Fully accomplished application form
- * 1 Government issued valid ID
- * Proof of payment (Approved charge slip or Fully accomplished Mail Order Form (MOTO))

3. Credit Card Installment Plan for 12 or 24 months for selected Bank only (0% interest & no down payment)

METROBANK (Moto Form)
BDO (Moto Form)
RCBC (Payment Link)
UNIONBANK & BPI (For swipe in Enagic Office)

- * Fully accomplished application form
- * 1 Government issued valid ID
- * Proof of payment (Approved charge slip)

2. E-payment Method

- * Fully accomplished application form
- * Fully accomplished e-payment form
- * 2 Government issued valid ID's
- * 3 Consecutive months proof of billing (current date)
- * Proof of down payment (deposit slip or approved charge slip)
- * Postdated checks: Payable to Enagic Philippines Inc., dated every 20th of the month

***Once the application, requirements and payment have been completed, you may submit them to the Enagic Marketing Department or send them via email to marketing@enagic.ph

Instructions on Applications

The Product Order Form and Distributor Agreement as well as other relevant forms and documents are available in Enagic Office and can also be accessed on our website www.enagicph.com/downloads.

General Instructions:

• Fill-out the Product Order Form and Distributor Agreement. Ensure that YOU and your SPONSOR have SIGNED the said Form/Agreement before submitting the same to the Company for further processing.

Application Process upon receipt:

- 1. Enagic Marketing Department will forward your forms and payment to GOC.PHL@ENAGIC.COM for registration.
- 2. You will receive a confirmation email for your Registration ID number within 1-2 days.
- 3. Enagic Philippines will contact you or send email once your product is ready for pick up or delivery.
- 4. The Sales Invoice will be emailed to the customer by Enagic Marketing Department.
- 5. Enagic will send a Welcome Email to the customer, including the details of their registration and the requirements for commission.

Purchasing with Enagic Payment Plan

Enagic allows its Buyers to pay their purchased Machines and other selected items specified in the E-Payment Chart Plan on installments thru the Enagic Payment Plan ("E-Payment Plan"). Generally, a Buyer shall be required to make a down payment prior to his acquisition of the Machine. Thereafter, installment payments must be made monthly until the Machine is paid in full.

The Product Order Form, Distributor Agreement and E-Payment Agreement must be duly accomplished and submitted. The Buyer must review and sign the E-Payment Agreement Terms and Conditions. The agreement is available at the Enagic Office and can also be accessed on our website www.enagicph.com/downloads.

Understanding the Enagic-Payment Application

A person can only purchase one (1) Machine at a time through the E-Payment Plan. If a person wishes to purchase a second Machine on installment, he must wait until the first Machine has been paid in full. This rule shall also apply to other selected items specified in the E-Payment Chart Plan.

The Applicant Information section must filled-up. In cases where there is an Alternate Payor, both the Applicant Information and Alternate Payor Information sections must be filled-up.

- ✓ The amount of the monthly payments based on the Enagic Payment Chart and the number of monthly payments that will be needed to pay the unit in full must be specified.
- ✓ Post-dated checks should be dated and deposited on every 20th of every month. If the 20th falls on a weekend or holiday, deposit dates will be on the next banking day.
- ✓ Enagic shall require the Buyer to submit three (3) latest proof of billings (e.g., electric, water, telephone and postpaid plan) bearing his name and address, clear copies of two (2) valid government issued IDs with signature and bank statement pertaining to his bank transactions for the last three (3) consecutive months.

E-payment Terms & Conditions

- Enagic reserves the right to accept or decline any application without the obligation to give any reason/s therefor.
- Enagic has the right to determine the amount of Admin Fee, and such may be subject to change without prior notice.
- If the Buyer fails to pay on or before the due date, a five percent (5%) penalty fee based on the monthly due shall be applied on top of the monthly amortization for every delayed payment.
- Enagic reserves the right to offset/deduct any unpaid amount/amortization from the Buyer's commissions/receivables.
- The penalty fee may not be waived. Any request on this matter will not be entertained.
- For unpaid obligations and after sales transactions of those paying in cash, the Buyer must pay directly to Enagic through the latter's bank account:
- If the Buyer opts to pay for the monthly installments through his duly approved credit card, an additional 4.5% charge shall be applied on top of the billed amount. In addition, only straight payments shall be allowed.
- This mode of payment shall be allowed for the purchase of only one (1) Machine at a time.
- Direct Sponsor and Direct 6A of the Applicant shall serve as the representative of the entire eight (8) points up line.
- Enagic reserves the right to deduct from 6A and above Distributor's bonuses and incentives based on their collection rate without prior notice. (*Please refer to the COLLECTION RATE & BONUSES CHART*)
- If buyer becomes delinquent and unable to pay the installment payments as they fall due, ENAGIC reserves the right to appoint a 3rd party Collection Agency for the outsourcing of EXTRA-JUDICIAL collection of delinquent accounts with twenty five percent (25%) collection fee and late payment fee of PHP 5,000.00.
- The Admin Fee cannot be adjusted or refunded even if the amounts due under the E-payment are fully paid prior to their due dates.
- The Applicant may only submit Change of Name & Transfer of Distributorships once the account is fully settled.
- For those Distributors who paid through post-dated checks, Enagic shall not allow any request to

hold or pull out the same.

• If Distributor request to extend the period of installment due delinquency, extension fee of PHP5,000.00 will be charge for maximum of 5 months. Terms and conditions will apply and will be subject for approval.

E-Payment Plan Chart

The first payment shall include Deposit + VAT + Admin Fee of the chosen installment plan. The amounts herein are subject to change without prior notice.

Monthly payments table:

Model		6 months	10 months	16 months
	SRP (VAT Inclusive)	246,400.00	246,400.00	246,400.00
	ADMIN FEE	2,400.00	4,000.00	6,400.00
	TOTAL PRICE	248,800.00	250,400.00	252,800.00
	DOWN PAYMENT			
	Deposit	35,200.00	35,200.00	35,200.00
	12% VAT	26,400.00	26,400.00	26,400.00
Kangen 8	Admin Fee	2,400.00	4,000.00	6,400.00
Php 246,400	Total Down Payment	64,000.00	65,600.00	68,000.00
	Remaining Balance	184,800.00	184,800.00	184,800.00
	Monthly Amortization	30,800.00	18,480.00	11,550.00
Model		6 months	10 months	16 months
	SRP (VAT Inclusive)	218,400.00	218,400.00	218,400.00
	ADMIN FEE	2,400.00	4,000.00	6,400.00
	TOTAL PRICE	220,800.00	222,400.00	224,800.00
	DOWN PAYMENT			
	Deposit	31,200.00	31,200.00	31,200.00
	12% VAT	23,400.00	23,400.00	23,400.00
SD501-PT	Admin Fee	2,400.00	4,000.00	6,400.00
Php 218,400	Total Down Payment	57,000.00	58,600.00	61,000.00
	Remaining Balance	163,800.00	163,800.00	163,800.00
	Monthly Amortization	27,300.00	16,380.00	10,237.50

Model		6 months	10 months	16 months
	SRP (VAT Inclusive)	201,600.00	201,600.00	201,600.00
	ADMIN FEE	2,400.00	4,000.00	6,400.00
	TOTAL PRICE	204,000.00	205,600.00	208,000.00
	DOWN PAYMENT			
	Deposit	28,800.00	28,800.00	28,800.00
	12% VAT	21,600.00	21,600.00	21,600.00
SD501	Admin Fee	2,400.00	4,000.00	6,400.00
Php 201,600	Total Down Payment	52,800.00	54,400.00	56,800.00
	Remaining Balance	151,200.00	151,200.00	151,200.00
	Monthly Amortization	25,200.00	15,120.00	9,450.00
Model		6 months	10 months	16 months
	SRP (VAT Inclusive)	140,000.00	140,000.00	140,000.00
	ADMIN FEE	2,400.00	4,000.00	6,400.00
	TOTAL PRICE	142,400.00	144,000.00	146,400.00
	DOWN PAYMENT			
	Deposit	20,000.00	20,000.00	20,000.00
	12% VAT	15,000.00	15,000.00	15,000.00
ANESPA DX	Admin Fee	2,400.00	4,000.00	6,400.00
Php 140,000	Total Down Payment	37,400.00	39,000.00	41,400.00
	Remaining Balance	105,000.00	105,000.00	105,000.00
	Monthly Amortization	17,500.00	10,500.00	6562.50

Model		6 months	10 months	16 months	20 months	24 months
	SRP (VAT Inclusive)	168,000.00	168,000.00	168,000.00	168,000.00	168,000.00
	ADMIN FEE	1,200.00	2,400.00	3,200.00	4,000.00	4,800.00
	TOTAL PRICE	169,200.00	170,400.00	171,200.00	172,000.00	172,800.00
Leveluk	DOWN PAYMENT					
JRIV	Deposit		12,000.00	12,000.00	12,000.00	12,000.00
Php168,000		12,000.00				
	12% VAT	18,000.00	18,000.00	18,000.00	18,000.00	18,000.00
	Admin Fee	1,200.00	2,000.00	3,200.00	4,000.00	4,800.00
	Total Down Payment	31,200.00	32,000.00	33,200.00	34,000.00	34,800.00
	Remaining Balance	138,000.00	138,000.00	138,000.00	138,000.00	138,000.00
	Monthly Amortization	23,000.00	13,800.00	8,625.00	6,900.00	5,750.00

Model		3 months
	SRP (VAT Inclusive)	47,040.00
	ADMIN FEE	1,350.00
	TOTAL PRICE	48,390.00
UKON DD	DOWN PAYMENT	
(TEA&SOAP) *	Deposit	15,000.00
Php 47,040	12% VAT	5,040.00
	Admin Fee	1,350.00
	Total Down Payment	21,390.00
	Remaining Balance	27,000.00
	Monthly Amortization	9,000.00

Model		10 months
	SRP (VAT Inclusive)	123,000.00
	ADMIN FEE	4,500.00
	TOTAL PRICE	127,700.00
UKON SIGMA	DOWN PAYMENT	
(TEA&SOAP) *	Deposit	37,000.00
Php 123,200	12% VAT	13,200.00
	Admin Fee	4,500.00
	Total Down Payment	54,700.00
	Remaining Balance	73,000.00
	Monthly Amortization	7,300.00

Model		6 months	12 months
	SRP (VAT Inclusive)	94,080.00	94,080.00
	ADMIN FEE	2,400.00	4,800.00
	TOTAL PRICE	96,480.00	98,880.00
Emguarde	DOWN PAYMENT		
Php 94,080	Deposit	34,841.00	32,698.00
	12% VAT	4,181.00	3,924.00
	Admin Fee	2,400.00	4,800.00
	Total Down Payment	41,422.00	41,422.00
	Remaining Balance	55,058.00	57,458.00
	Monthly Amortization	9,176.33	4,788.17
Model		6 months	12 months
Model	SRP (VAT Inclusive)	6 months 87,360.00	12 months 87,360.00
Model	SRP (VAT Inclusive) ADMIN FEE		
Model		87,360.00	87,360.00
Kangen Air	ADMIN FEE	87,360.00 2,400.00	87,360.00 4,800.00
	ADMIN FEE TOTAL PRICE	87,360.00 2,400.00	87,360.00 4,800.00
Kangen Air	ADMIN FEE TOTAL PRICE DOWN PAYMENT	87,360.00 2,400.00 89,760.00	87,360.00 4,800.00 92,160.00
Kangen Air	ADMIN FEE TOTAL PRICE DOWN PAYMENT Deposit	87,360.00 2,400.00 89,760.00 32,000.00	87,360.00 4,800.00 92,160.00 32,000.00
Kangen Air	ADMIN FEE TOTAL PRICE DOWN PAYMENT Deposit 12% VAT	87,360.00 2,400.00 89,760.00 32,000.00 3,840.00	87,360.00 4,800.00 92,160.00 32,000.00 3,840.00
Kangen Air	ADMIN FEE TOTAL PRICE DOWN PAYMENT Deposit 12% VAT Admin Fee	87,360.00 2,400.00 89,760.00 32,000.00 3,840.00 2,400.00	87,360.00 4,800.00 92,160.00 32,000.00 3,840.00 4,800.00
Kangen Air	ADMIN FEE TOTAL PRICE DOWN PAYMENT Deposit 12% VAT Admin Fee Total Down Payment	87,360.00 2,400.00 89,760.00 32,000.00 3,840.00 2,400.00 38,240.00	87,360.00 4,800.00 92,160.00 32,000.00 3,840.00 4,800.00 40,640.00

Signing Up as a Tokurei (Good Samaritan) Distributor

A Tokurei (Good Samaritan) is someone who may be unable to purchase Machines but would still like to be one of the Distributors of the Company. That person will primarily function as a "partial" Distributor such that even if he will be able to sell the Machines, he will only receive partial commissions.

Understanding the Tokurei System

To sign up as a Tokurei, a person must submit the application forms required (i.e., Product Order Form and Distributor Agreement Form, Tokurei Application Form) and two (2) copies of valid Government ID's), along with the application of someone who is purchasing the Machine either by full payment or thru the E-Payment Plan. The Tokurei shall sponsor the Buyer, and therefore will start with one sale, or one 1A leg.

- Enagic requires Tokurei Distributors to purchase "Tokurei Starter Kit" for P1,200.00. The kit includes one (1) pH Tester & Distributor Handbook.
- When signing up as a Tokurei, one needs to select which Machine he/she intends to sponsor.
- A Tokurei will not receive the Machine until enough commissions have been accumulated to fully cover the cost of the Machine.
- A person using the Tokurei plan shall receive a basic commission minus the amount withheld in the event of a Machine sale and Machine has been paid for in full.
- As a Tokurei, every time a sale is made within the 8-point structure, a part of the commission shall be allocated to the Tokurei's selected Machine. For example, if a Tokurei is selling an SD501 Machine which is to be paid in full, the normal commission therein minus the SP bonus would be P9,600.00, then the Tokurei shall receive P5,600.00. The P4,000.00 difference shall be saved up to cover the Tokurei's Machine.
- A Tokurei is allowed to upgrade but not to downgrade the Machine initially chosen. The basis to determine whether it is for upgrading/downgrading shall be the price of the Machines chosen.
- Special Point "SP" will not be counted for the Distributor using the Tokurei plan.
- If a Distributor already has an existing Tokurei account, he cannot sign up as a Tokurei for a second or third account.
- Customers who are under the Tokurei program are not allowed to sign as an Alternate Payor for any payments for someone else's Machine.
- The option to sign up as a Tokurei is only allowed for individuals signing up with Enagic for the first time.
- Distributors signing up as a business entity shall not be allowed to register as a Tokurei.
- If a Distributor's downline is a Tokurei, the Distributor concerned will not receive any commissions until after the Tokurei status has been cancelled.
- Excess accumulated commissions are deemed forfeited they cannot be paid in cash, check or exchanged with accessories.
- In case the Tokurei status is for cancellation, such should be stated in the email. In this

- regard, the Tokurei ID number and the name of the Tokurei distributor must be provided.
- After the cancellation of Tokurei status, the Distributor needs to have at least one (1) direct sale of a Machine (which can be a Member's Price Machine) in order to receive a full commission (SP), otherwise he will only receive a basic commission.
- Tokurei distributors shall be asked to provide an Official Receipt upon the receipt of their commissions, whether it be basic or special. They are required to send the Official Receipts within 7-15 days from date of receipt of commission. The Company's Accounting Department shall be sending out an email information on the said commission releases.
- All Distributors are personally responsible for paying local and internal revenue taxes due to their earnings from commissions or any other earnings generated as a seller of Company products and services. The Company, as a withholding tax agent, is required by BIR to withhold applicable tax on income payments to distributors. The distributors shall promptly provide any requested information, document and assistance which may be requested by the Company in order to comply with its responsibilities as the withholding agent.
- For the respective prices of the Machines, please refer to the table below (<u>Note</u>: **Prices are subject to change even without prior notice**):

Model	Price	Accumulated Commission
SD501	P201,600.00	P4,000.00
SD501-PT	P218,400.00	P4,000.00
JRIV	P168,000.00	P4,000.00
Super 501	P291,200.00	P8,000.00
Anespa	P140,000.00	P4,000.00
Super 501 (E8PA Card Holder)	P250,880.00	P8,000.00
Anespa (E8PA Card Holder)	P112,000.00	P4,000.00

Sold accessories cannot be refunded or returned.

- The purchase of accessories cannot be made through telephone. However, the same may be made via e-mail. The buyer must send the supply order form via email and enumerate therein the accessories he/she wants to purchase. Upon receiving the order form from the Buyer, the Enagic staff shall calculate the entire price of the accessories together with courier fees and send back the order form to the Buyer who may then deposit his/her payment to Enagic's bank account specified in this Handbook.
- Purchase can also be made thru our webstore/ online store, https://store.enagic.com/ph/home/.

You may refer to "Enagic PH Webstore User Guide" just go to our website https://www.enagicph.com/ >> Download tab >> User Manual.

- All duly accomplished forms, with a copy of the deposit slip, received by Enagic before 6pm shall be processed within the day. Otherwise, the same will be processed on the following business day.
- Similarly, all orders of accessories through email shall be accommodated until 6pm. The orders received after 6pm will be processed on the following business day.
- All orders for accessories with NO proof of payment shall not be processed.
- NO CASH POLICY.

Limitation on Distributor Accounts

- 1. The global standard for the limit of distributor account that one distributor can hold is up to 6 Accounts, including all products, such as machines, ukon, emguarde and Kangen Air, regardless of whether the distributor is an individual or corporation.
- 2. Distributor ID for Emguarde or kangen Air is limited to one (1) account. The second Emguarde or Kangen Air purchase will qualify the buyer as USER.
- 3. The Purchase of Emguarde and Kangen Air is limited to a maximum of five (5).

Other Information

<u>Change of Name:</u> The name change form must be submitted through registered mail, a reputable courier, or e-mail. The change of name with regard to the ownership of Machine shall only be allowed between first degree relatives. In the event of financing, the financing must first be completed in order to do a name change. Also, a name change cannot be applied to a Tokurei.

- Change Name fee is Php3,000.00.
- To do an address change, you must simply send the change of address form.
- Enagic shall not be involved in Distributor disputes. All disputes must be discussed and handled through the Distributor's 6A level. If the issue in question involves a Distributor's 6A level, a person with a higher level must be contacted. 6A level and above Distributors should call the Company in the event that they are unable to resolve their disputes.
- The Regional Change Admin Fee is Php2,000.00.
- Proxy shipping is Php3,500.00
- Should an account of a Distributor be cancelled, he/she has to wait for a period of six (6) months from date of cancellation before he/she may apply again as a Distributor.
- For other relevant information and announcements from the Company, please visit Enagic Philippines Facebook Page

General E-Mail Information

Particular	E-mail
Ukon Application	ukon-phl@enagic.ph
Collections	collections@enagic.ph
Commissions	commissions@enagic.ph
Compliance	compliance@enagic.ph
Service / Service inquiry /Online service inquiry	service-manila@enagic.ph
Other Informations	marketing@enagic.ph

Bank Details

Please refer to the Company's bank account details below for remittances, bank or telegraphic transfers of payments for machines and accessories.

Bank/ Branch Name	BDO Unibank Inc./ Bonifacio Global City- The Infinity Tower Branch
Beneficiary Account Name	Enagic Philippines, Inc.
Account Number	8230028457
Swift Code	BNORPHMM
Branch Code	823
Bank Address	Unit 103, The Infinity Tower, 26th Street, Bonifacio Global
Dalk Address	City, Fort Bonifacio, Taguig City

Bank/ Branch Name	RCBC Savings Bank Corporate Center Branch
Beneficiary Account Name	Enagic Philippines, Inc.
Account Number	7590061314
Swift Code	RCSAPHM1
Branch Code	6174
Bank Address	G/F A.T. Yuchengco Centre 25 th & 26 th Streets, Bonifacio Global City, Fort Bonifacio, Taguig City

Bank/ Branch Name	Metropolitan Bank and Trust Company / Fort South of Market
Beneficiary Account Name	Enagic Philippines, Inc.
Account Number	3197319523029 (Peso Current Account)
Swift Code	MBTCPHMM
Branch Code	'319
Bank Address	Ground Floor Twin Tower Building. Corner 11 th Avenue and 26 th Street, South of Market

Shipping Information

- The Distributor shall be responsible for all shipping fees and import tariff or tax (if any) in relation to his/her orders. These are non-refundable under any circumstance.
- The Machine shall only be shipped after the payment is cleared and if the stock is available.
- All applications with incomplete documents cannot be shipped regardless of the payment method used.
- All orders for accessories with NO proof of payment shall not be shipped.
- Shipping fee charges:

LeveLuk SD501, SD501-PT, JRIV, ANESPA, K8, and SUPER501, Emguarde & Kangen Air.

	Shipping days (Regular/Normal days)	Luzon	Visayas	Mindanao
AP Cargo	3-5 business days	Collect	Collect	Collect
LBC	3-5 business days	Php 2,510.00	Php 2,510.00	Php 2,510.00

Emguarde, Kangen Air, Ukon DD & SIGMA

LBC	Shipping days (Regular/Normal days)	Luzon	Visayas	Mindanao
Emguarde & Kangen Air	3-5 business days	Php 600.00	Php 600.00	Php 600.00
Ukon DD	3-5 business days	Php 600.00	Php 650.00	Php 650.00
Ukon Sigma	3-5 business days	Php 1,100.00	Php 1,250.00	Php 1,250.00

For accessories, the shipping charges shall depend on the quantity of orders made.

In order for the User/Distributor to track his ordered goods, Enagic will provide him/her with the tracking number/airway bill covering the goods thru email or SMS.

Special Points (SP)

SP (Special Points) are additional bonus payments that are issued whenever direct sales are made by a Distributor (except for Tokurei distributors). Tokurei distributors will be qualified to receive SP when a direct sale is made after its Tokurei status has been cancelled. The SP lasts for ninety (90) days, and will discontinue automatically unless another direct sale is made. If a direct sale is made while still in the SP period, the end date of the SP period will be re-adjusted to three months from the date the direct sale order is processed. If a sale was not made and the SP period stopped, it can be resumed at any time by simply making a direct sale. SP is paid on all sales within 8 points during the bonus period. The payments are multiplied by rank. For example, if a person is a 3A and sells the SD501, they will receive Php7,200.

SP Bonus per Machine

<u>K8</u>	Php 3, 000
SD501/PT	Php 2, 400
JRIV	Php 1, 610
Super501	Php 3, 000
Anespa DX	Php 1, 200
Super501 (E8PA)	Php 2, 240
Anespa DX (E8PA)	Php 1, 000

- "SP" status If there are direct sales made within three (3) months, the Distributor will be qualified to receive regular commissions, 6A educational allowances and/ or incentives.
- "D1" status If there are no direct sale made within four to six (4-6) months, the Distributor will be qualified to receive basic commissions, 6A educational allowances and/or incentives.
- "D0" status If there are no direct sale made within seven to twelve (7-12) months, the Distributor is only allowed to receive fifty percent (50%) of 8-Point commissions, 6A educational allowances and/ or incentives.
- "FAO" status If there are no direct sales made for more than one (1) year, the Distributor will not be qualified to receive any commission, 6A educational allowance and/or incentive.
- As for the <u>FAO transfer</u>, the rules will not change. Only distributor who have not been active for two (2) years will be able to apply for the FAO transfer.

<u>Distributor Sales Stati</u>	us (SD501 Example)	Amount
SP (with Special Point)	Additional bonus payment whenever a direct	P12,000.00
	sale is made within 3 months	
D1 (Normal Status)	A direct sale has been made within 4-6 months	P 9,600.00
D0 (Partial Status)	A direct sale has been made for over 7-12 months	P 4,800.00
FAO	direct sale for more than 1 year.	P 0.00

Please note that Commissions and Bonuses/Other Income are inclusive of all applicable local taxes e.g. value-added tax, expanded withholding tax and percentage tax.

Filter Commission

<u>Filter Commission</u>	<u>Regular Price</u>	<u>Sale Price</u>
High Grade Old Filter	Php300/Point	Php150/Point
FC1	Php393/Point	Php225/Point
Anespa External Filter	Php300/point	Php150/Point
Anespa Ceramic Filter	Php300/Point	Php150/Point

^{*}Filter commissions shall be issued once the accumulated amount reaches P5,000.00 or more.

Commission Procedures

- 1. Commission will be processed after the registration date of the sale.
- 2. Processing will take seven (7) to ten (10 working days before payout.
- 3. Commissions are credited through BDO Account, except for cash cards.

Commission Requirements

BDO Account Enrollment

- ✓ BDO Form
- ✓ Scanned copy or picture of your BDO deposit slip or passbook

INVOICE/OR:

- ✓ Copy of Certificate of Registration (COR) or BIR Form 2303
- ✓ Service Invoice/Official Receipt
- ✓ You can submit 3 to 5 pieces of Blank Invoice/Official Receipt or 1 booklet
- ✓ Completely filled-out Waiver (*see attachment*)
- ✓ Signed waiver if you will submit 3 to 5 pieces Blank Service Invoice/OR
- ✓ Notarized waiver if you will submit 1 Booklet

Commission Payout Schedule

Description	Received Date	Released Date
Bonus (Monthly and Quarterly)	-	Every 25th of the month
Filter Commissions	Need to accumulate to Php5,000**	Every 15th and 30th of the month**
Pay off Commissions Batch 1	Payment every 1st - 20th of the month	10th of the following month
Pay off Commissions Batch 2	payment every 21st - 31st of the month	25th of the following month
Sales Date (8 point / Educational)	DAILY	7 - 10 working days after registration (with complete documents)
Submit / Update Official Receipt (OR) and Joint Venture (JV)	DAILY	7 – 10 working days upon Submission/update
Submit BDO Accounts	DAILY	7 – 10 working days upon Submission/update
Ukon Commission	Need to accumulate Php10,000**	Every 25 th of the month

Official Receipts

All Distributors are personally responsible for paying local and internal revenue taxes due on their earnings/commissions or any other earnings generated as a seller of Company products and services. The Company, as a withholding tax agent, is required by BIR to withhold applicable tax on income payments to distributors. The Distributors shall promptly provide any information, document and assistance which may be requested by the Company in order to comply with its responsibilities as the withholding agent.

As mandated by Section 237 of the Tax Code, as amended, taxpayers engaged in trade or business are required to issue Official Receipts (ORs) and/or Sales Invoices for each sale and transfer of goods and services, *to wit*:

(A) Issuance. — All persons subject to an internal revenue tax shall, at the point of each sale and transfer of merchandise or for services rendered valued at One hundred pesos (P100) or more, issue duly registered receipts or sale or commercial invoices, showing the date of transaction, quantity, unit cost and description of merchandise or nature of service: Provided, however, That where the receipt is issued to cover payment made as rentals, commissions, compensation or fees, receipts or invoices shall be issued which shall show the name, business style, if any, and address of the purchaser, customer or client: Provided, further, That where the purchaser is a VAT-registered person, in addition to the information herein required, the invoice or receipt shall further show the Taxpayer Identification Number (TIN) of the purchaser.

Within five (5) years from the effectivity of this Act and upon the establishment of a system capable of storing and processing the required data, the Bureau shall require taxpayers engaged in the export of goods and services, taxpayers engaged in e-commerce, and taxpayers under the jurisdiction of the Large Taxpayers Service to issue electronic receipts or sales or commercial invoices in lieu of manual receipts or sales or commercial invoices, subject to rules and regulations to be issued by the Secretary of Finance upon recommendation of the Commissioner and after a public hearing shall have been held for this purpose: Provided, That taxpayers not covered by the mandate of this provision may issue electronic receipts or, sales or commercial invoices, in lieu of manual receipts, and sales and commercial invoices.

The original of each receipt or invoice shall be issued to the purchaser, customer or client at the time the transaction is effected, who, if engaged in business or in the exercise of profession, shall keep and preserve the same in his place of business for a period of three (3) years from the close of the taxable year in which such invoice or receipt was issued, while the duplicate shall be kept and preserved by the issuer, also in his place of business, for a like period: Provided, That in case of electronic receipts or sales or commercial invoices, the digital records of the same shall be kept by the purchaser, customer or client and the issuer for the same period above stated.

The Commissioner may, in meritorious cases, exempt any person subject to internal revenue tax from compliance with the provisions of this Section.

Furthermore, under BIR Revenue Regulations No. 18-2012, these official and supplementary receipts are required to be registered with the BIR by securing an approval on the Authority to Print ("ATP").

Note that only BIR-accredited printers are allowed to print valid BIR receipts.

The failure to follow the BIR rules and requirements shall expose the Distributor to increased penalties under the Tax Code, as amended. He/she may be penalized with a fine of not less than Five Hundred Thousand Pesos (P500,000.00) but not more than Ten Million Pesos (P10,000,000.00) and imprisonment from six (6) to ten (10) years.

The inability of Distributors to issue ORs to support their income shall prevent the Company from releasing the necessary commissions/bonuses/other income due to said Distributors. Specifically, the issuance of ORs must be updated monthly.

Joint Business Venture Terms and Conditions

1. JV is allowed primarily for active distributors ranks 1A to 4A only

- 2. Upline and Downline established this JV for purposes of accommodating commissions of the Downline from business with Enagic Philippines Inc. Thru Upline's issuance of it's Official Receipt, while the Downline is processing its BIR registration and acquisition of its own official receipt.
- 3. The term of the Joint Venture Agreement shall commence on the execution date and shall continue until the downline has completed BIR registration and has the capacity to issue own official receipt.
- 4. Discontinuance or termination of this Joint Venture Agreement shall be made in writing through cancellation letter by mutual consent of the Upline and Downline.
- 5. Only distributors with no accountabilities, updated official receipts issued, updated consignment liquidations, with clean records are allowed to enter into Joint Venture Agreement as an Upline, regardless of their rank and group line.
- 6. Only active distributor is allowed to enter Joint Venture Agreement as a downline.
- 7. It is the responsibility of the Downline to monitor and ensure that commissions are covered by official receipts that the Upline shall issue as soon as Statement of Account (wherein commissions of the Downline is reflected) is received from Enagic Philippines Inc.
- 8. Dowline may share commissions with the Upline to cover taxes that the Upline may incur in the event that the accommodated commissions shall become taxable.
- 9. Joint Venture Agreement list of requirements:
 - ✓ Fully signed and notarized Joint Venture Agreement Form.
 - ✓ Scanned valid ID of both Upline and Downline.

- ✓ Accomplished clearance form from Consignment, Compliance, Collection Department.
- ✓ Screenshot of last enrolled sales of Downline (to verify if they are active distributor).

Releasing of BIR 2307 and Submission of Official Receipts

- 1. The release of BIR Form 2307 (Certificate of Creditable Tax Withheld at Source) shall start from the 10^{th} day of the month of the last quarter.
 - (Example: BIR 2307 for January-March 2018 may be released starting 10 April onwards.)
- 2. The submission of original ORs must be made within seven (7) days to fifteen (15) days from the receipt of commissions. Should the Distributor fail to comply within the aforesaid period, any expected commissions shall be automatically put on hold without further notice and advice.

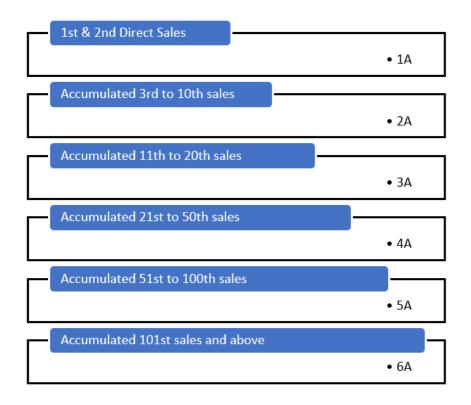
Kindly submit your official receipts issued under our business name "Enagic Philippines, Inc." with TIN 007-767-804-000.

Cancellation of Distributorship

- 1. Distributor must return the unit/s in good condition within sixty (60) days after registration.
- 2. All Sponsors must return all the commissions received from the cancelled and returned unit/s.
- 3. The refund shall be processed once the commissions have been collected back.
- 4. Cancellation must be done within sixty (60) days upon registration

Basic 8-Point Commission Structure

This structure applies to all Enagic products, although the commission point value may vary for each product. The basic 8-point commission structure is the foundation from which each Distributor begins with Enagic product sales. There are 6 ranks (1A up to 6A) and each ranks have eight (8) level.



Advancement of Rank

Rank advancement is based on a combination of direct and group sales, and is not limited to one (1) rank at a time. An advancement in rank is always initiated by a direct sale, but a Distributor will advance to whichever rank he is qualified for based on total accumulated sales volume. Once a rank is achieved, it will be maintained until the next rank is attained. There will be no need for a Distributor to start over and Distributors ranked 2A and higher can have an unlimited number of direct sales.

The following are the requirements for each rank:

1A Distributor - Qualifications to Achieve this Rank:

• Be able to sell one (1) unit, wherein a unit sold to oneself will be counted as a sale.

2A Distributor - Qualifications to Achieve this Rank:

- You must have at least two (2) 1A direct sale.
- You will be paid as a 2A distributor upon your 3rd direct sale.
- You will always receive overriding maximum of "2 points" from this line.

3A Distributor - Qualifications to Achieve this Rank:

- Accumulated total sales of **ten (10) units**, whether direct or indirect.
- You will be paid as a 3A distributor upon your 11th direct sale.
- Each direct sale that is made as a 3A represents a new 3A team selling beneath you.
- You will always receive overriding maximum of "3 points" from this line.

4A Distributor - Qualifications to Achieve this Rank:

- Accumulated total sales of **twenty (20) units**, whether direct or indirect.
- You will be paid as a 4A distributor upon your 21st direct sale.
- Each direct sale that is made as a 4A represents a new 4A team selling beneath you.
- You will always receive overriding maximum of "4 points" from this line.

5A Distributor - Qualifications to Achieve this Rank:

- Accumulated total sales of **fifty (50) units**, whether direct or indirect.
- You will be paid as a 5A distributor upon your 51st direct sale.
- Each direct sale that is made as a 5A represents a new 5A team selling beneath you.
 - You will always receive overriding maximum of "5 points" from this line.

6A Distributor - Qualifications to Achieve this Rank:

- Accumulated total sales of one hundred (100) units, whether direct or indirect.
- You will be paid as a 6A distributor upon your 101st direct sale.
- Each direct sale that is made as a 6A represents a new 6A team selling beneath you.
- You will always receive overriding maximum of "6 points" from this 1

Educational Bonus

MODEL	COMMISSION BASE	LEVEL of 6A FROM SALE	AMOUNT
	SP	2-3	PHP 2,325.00
140	Sr	1	PHP 9,300.00
K8	BASIC	2-3	PHP 1,950.00
	DASIC	1	PHP 7,800.00
	SP	2-3	PHP 2,325.00
SD 501 PT	5r	1	PHP 9,300.00
SD 501 P1	DACIC	2-3	PHP 1,950.00
	BASIC	1	PHP 7,800.00
	CD	2-3	PHP 2,325.00
SD 501	SP	1	PHP 9,300.00
SD 301	BASIC	2-3	PHP 1,950.00
		1	PHP 7,800.00
	SP	2-3	PHP 1,350.00
ANESPA		1	PHP 5,400.00
DX	BASIC	2-3	PHP 1,140.00
		1	PHP 4,560.00
	SP	2-3	PHP 1,400.00
ID 137		1	PHP 6,400.00
JR IV	BASIC	2-3	PHP 1,200.00
	DASIC	1	PHP 5,000.00
	CD	2-3	PHP 3,450.00
SUPER	SP	1	PHP 13,800.00
501	BASIC	2-3	PHP 2,850.00
	DAGIC	1	PHP 11,400.00

Title Incentives

No	Rank	Title incentive
1	6A	PHP 135,000
2	6A2	PHP 270,000
3	6A2-2	PHP 540,000
4	6A2-3	PHP 1,125,000
5	6A2-4	PHP 2,250,000
6	6A2-5	PHP 4,500,000
7	6A2-6	PHP 9,000,000

- 1. When you step up to 6A, you must have more than 10 paid sales within 8 points.
- 2. Total sales value must exceed USD300,000
- 3. Ukon counts 3 = 1 unit
- 4. Ukon Signa counts as 1 unit
- 5. Kangen Air and Emguarde is counted as 0.5
- 6. Up to Five (5) Tokurei are counted
- 7. Cancellations and Tokurei do not count
- 8. 6A title incentive only has 2nd and 3rd chance to be qualified.
- 9. 6A2 above title incentives has no 2nd chance.

Products	USD
Super 501	5,980
Super 501 Membership	4,980
K8	4,980
SD501PT	4,280
SD501	3,980
Anespa DX	2,890
JR IV	2,980
Anespa DX Membership	2,300
Ukon Σ	1,980
Ukon DD	760
E8PA Black	8,000
E8PA Platinum	6,000
E8PA Gold	4,000
E8PA Silver	2,000
E8PA Bronze	1,000
Emguarde	1,480

Example:			
The calculation b	elow	applies to	ALL areas.
UkonDD 30 sales	x	USD760	=22800
SD501 60 sales	X	USD3,980	=238,800
K8 11 sales	X	USD4,980	= 54,780
	Tot	al 101 sales	= <u>USD316,380</u>

Achieving a rank of 6A will gain further significance with this new rule. Distributors mainly selling SD501 will achieve 6A as before.

Incentives Relating to Additional Rule for Achieving 6A

Title incentive

Available with over 10 sales in the month qualifying for 6A. (3 Ukon DD=1 unit, up to 5 Tokurei are allowed)

Will receive full incentive even if Ukon DD makes over 30% of total sales when total sales value exceeds USD300,000. If not qualified for the incentive with less than 10 sales, you still have chance for the incentive with 15 or more sales in 2 months, or 20 or more sales in 3 months.

· Step-up Bonus

Difference between 101th sales is counted in the month qualifying for 6A.

If you already have over 101 sales by the month qualifying for 6A, you are qualified for Step 20 (\$190) with 4 or more sales within the month.

Additional Rule for Achieving 6A Rank

Current rule

- 101st unit (within 8-Point) makes 6A line.
- Note that, excluding the cancellations, only up to 5 Tokurei registrations are allowed.

NEW RULE

- The Distributor will be recognized as a 6A Distributor in the following month after these two (2) conditions are met.
 - o 101st unit (within 8-Point) makes 6A line. Note that, excluding the cancellations, only up to 5 Tokurei registrations are allowed.
 - Total sales value must exceed USD300,000. The cancellations and Tokurei do not count, Tokurei cancellations are counted. This rule is applicable to Distributors becoming 6A after July 2018.
- You can make a 6A line with 101st unit sale (direct sale) as before. Ukon DD and E8PA card, however, cannot be the first 6A line. Product price in USD (For ALL areas).
- Important calculation changes to the 6A and Above Title Incentives effective February 1,2024.
 - o A Distributor who ranks up to 6A with only 1A lines will receive 1/6 of the title incentive. Their upline will also receive 1/6 of their own title incentive.
 - o A Distributor who ranks up to 6A with only 2A lines will receive 2/6 of the title incentive. Their upline will also receive 2/6 of their own title incentive.
 - o A Distributor who ranks up to 6A with only 3A lines will receive 3/6 of the title incentive. Their upline will also receive 3/6 of their own title incentive.
 - o A Distributor who ranks up to 6A with only 4A lines will receive 4/6 of the title incentive. Their upline will also receive 4/6 of their own title incentive.
 - o A Distributor who ranks up to 6A with only 5A lines in their downline will receive the full title incentive. Their upline will also receive the full title incentive.

6A Step Up Bonus

Step No.	6A Step units	Accumulated Units	6A up line
1	96 - 101	0 - 5	P57,200.00
2	91 - 95	6 - 10	P53,680.00
3	86 - 90	11 - 15	P49,720.00
4	81 - 85	16 - 20	P45,760.00
5	76 - 80	21 - 25	P42,240.00
6	71 - 75	26 - 30	P38,280.00
7	66 – 70	31 - 35	P36,520.00
8	61 - 65	36 - 40	P34,320.00
9	56 - 60	41 - 45	P32,560.00
10	51 - 55	46 - 50	P30,800.00
11	46 - 50	51 - 55	P28,600.00
12	41 - 45	56 - 60	P26,840.00
13	36 - 40	61 - 65	P25,520.00
14	31 - 35	66 - 70	P22,880.00
15	26 - 30	71 - 75	P21,120.00
16	21 - 25	76 - 80	P18,920.00
17	16 - 20	81 - 85	P17,160.00
18	11 -15	86 - 90	P14,080.00
19	6 - 10	91 - 95	P12,320.00
20	5	96	P8,360.00

- 1. To qualify in the 6A Step Up bonus, you must have sold within the month a minimum of 5 units.
- 2. The Step-Up bonus shall be computed based on the number of units sold for the month to achieve 6A.
- 3. When a Distributor is qualified to become a 6A Distributor, the bonus shall be paid to the former's closest 6A Distributor. The bonus will be paid one (1) month after the Distributor became a 6A Distributor.
- 4. The 6A Distributor will be paid for six (6) months for the first new 6A in your downline. For the second new 6As, you will be entitled to be paid for one (1) month. Afterwards, your entitlement to Step Up bonuses will stop.
- 5. One line only allows one 6A, if one line have two cross lines would consider as one line.
- 6. If a new 6A 101 units sold, at least 51 units are registered in Philippines.
- 7. The Machines bought through the E-payment scheme will be considered in counting the number of units sold to qualify in this bonus.
- 8. Three (3) Ukon units will be counted as if it is only one (1) unit.

6A Group Unit Bonus

6A Group Unit Bonus				
Group Unit of the Month	Direct Sales	Direct Sales	Direct Sales 2	Direct Sales
	0	1		Over 3
Under 4 units	\$200	\$400	\$800	\$1,200
5units∼9units	\$250	\$500	\$1,000	\$1,500
10units~14units	\$500	\$ 1,000	\$1,500	\$2,000
15units~19units	\$750	\$1,500	\$2,000	\$2,500
20units~24units	\$1,000	\$2,000	\$2,500	\$3,000
25units~30units	\$1,250	\$2,500	\$3,000	\$3,500
31units~	\$1,500	\$3,000	\$3,500	\$4,000

- 1. The above amount will be decided on the number of the group units sold of New 6A distributor in the next month.
- 2. The bonus will be paid monthly for the next 6 continuous months, based on the number of units sold in each month to a New 6A Distributor.
- 3. Direct Sales means the number of direct of 6A line after a distributor earns the rank of 6A. (Not included the first direct sales at the time of achievement)
- 4. The sales made beyond 8P shall also be considered. However, the units sold by the 6A Distributor's down-line shall not be considered.
- 5. The sales made by Tokurei Distributors shall not be counted as a group sale.
- 6. Direct sales with Enroller shall not be counted.

6A 8 Level Monthly Group Incentive

Qualification Criteria: 6A2 Distributors and above qualify for this incentive as long as the 6A2 Distributors and 6A2-2 have sold at least one (1) unit and 2 units, respectively, within the 8-point sales* and after all cancellations have been deducted.

Type #1

The incentives per 8-Level 6AGroup sale are:

- For 6A2 Distributors: P840.00 per 8-level (6A) group sale
- For 6A2-2 Distributors: P920.00 per 8-level (6A) group sale

<u>Type #2</u>

Whenever there is an Open Volume Sale, ** the P1,680.00 multiplier will be applied to the same.

Moreover, when ten (10) or more Open Volume Sales** are accumulated, an additional P1,200.00 will be added to the incentive per sale.

Here is a summary of the computational method used for the Incentive. (Please note the Ukon will be counted as 3 = 1 ratio)

**Open Volume Sale: A sale that does not have any 6A Distributor between you and the sale regardless if the sale falls within your 8-point or not.

6A 8 Level Quarterly Group Incentive

Qualification Criteria: 6A2 distributors and above qualify to this incentive as long as the 6A2 Distributors and 6A2-2 have sold have sold at least three (3) units and six (6) units, respectively, within the 8-point sales* and after all cancellations have been deducted.

Types:

<u>, pes.</u>
. 6A 8-level group sales incentive
6A 8-level group sales x P590.00A
2. Title incentive
6A2 title incentive P42,000 and 6A2-2 title incentive P84,000B
3. 6A line bonus
One additional 6A line (counted from 6A3) x P21,000C

*** Ukon units counted 3=1 sale

Collection Rate & Bonuses Chart

(For 6A, 6A2, 6A3, 6A22, 6A23, 6A24, 6A25, 6A42)

COLLECTION RATE	DEDUCTION (%)					
FOR ALL RANKS (%) (Based on immediate 6A Group)	6A	6A2/6A3/6A4	6A22/6A42	6A23	6A24	6A25
	NO	NO	NO			
80% Above	DEDUCTION	DEDUCTION	DEDUCTION	DE		
75-79 %	4%	3.80%	3.10%	WILL BE BASED ON THE 6A23 and ABOVE BONUS		
70-74 %	5%	4.60%	4.40%			
65-69 %	8%	6.80%	6%		IONS	
60-64 %	11%	9%	8.70%			
55-59 %	14%	11.20%	10%			
50-54 %	17%	13.50%	11%			
49 % Below	20%	15.70%	12%			

For all 6A Distributors and above, the BONUSES shall be deducted based on the MONTHLY COLLECTION RATE as provided in the chart above.

Examples:

1. 6A Bonus = Php50, 000 and Collection Rate = 66% of your 6A Group

Amount of deduction to be made = $P50,000 \times (8\% \text{ based on the chart above})$

= P4,000

Computation: P50,000 - P4,000 = a total of P46,000 6A Bonus will be received

2. 6A22 Bonus = Php100, 000 and Collection Rate = 51% of your 6A Group

Amount of deduction to be made = $P100,000 \times (11\% \text{ based on the chart above})$

= P11,000

Computation: P100,000 - P11,000 = <u>a total of P89,000 6A22 Bonus will be received</u>

Note: All deducted amounts shall be equally divided into your delinquent downlines and will be considered as their monthly payments. Enagic reserves the right to use a portion of the deducted amount for the purpose of collecting from your delinquent downlines.

Machine Repair Instructions

It is VERY IMPORTANT to follow the procedures below to avoid delays in the release of repaired Machine(s). Please note that the Company does not perform any repair services outside its office.

Procedures:

- 1. Bring the Machine for repair directly to the office of Enagic near you. The client will be assisted by the technician i.e., initial assessment and evaluation of the Machine. The initial assessment and evaluation report shall be in writing via the Technician Form and to be duly signed/acknowledged by the client.
- 2. The technician will fill-up the Itinerary Form based on his findings reflected in the Technician Form. Client will again sign his conforme on the Itinerary Form.
- 3. The Technician and Itinerary Forms will be forwarded to the Collection Department in order to assess the client's payment history. The Collection Department shall indicate the following in the Itinerary Form:
 - Distributor's ID number,
 - Machine purchase date,
 - Client's payment history assessment and
 - Approval to proceed with the services as indicated in the Itinerary Form.
- 4. The technician shall receive the payment from the client and turn over the same to the cashier for the issuance of sales invoice for those parts not covered by the warranty and an official receipt for services to be performed.
- 5. The billing/sales invoice and official receipt will be given to the client together with a copy of the generated Service Call. Enagic shall not release the Machine unless the following is presented:
 - Service Call
 - Official Receipt
 - Billing/Sales Invoice
- 6. Upon presentation of the Service Call and Billing/Sales Invoice and the release of the Machine, the technician shall stamp those with "RELEASED."
- 7. The office shall accept Machines for repair only from 10:00 AM up to 5:00 PM.
- 8. To release the Machine, the client shall pay the shipping charges to and from chosen office of Enagic. Also, the service call and billing/sales invoice should be sent first to Enagic before the Machine can be shipped back to the client.

- 9. Client may opt to send the Machine through courier. Please note of the following:
- 10. LeveLuk R and Leveluk JR II machine are phased-out model however technical support is still being offered.

Service Area	Name of Department	Services Covered	Type of Machines	Duration of Service Rendered
Luzon – Manila Office	Service - Manila	All services may be provided	All types of units	10-14 working days

Payment Options

1. Cash deposit

Bank Name	BDO Unibank Inc.
Account Name	Enagic Philippines, Inc.
Account Number	8230028457

The original bank validated deposit slip should be presented to the Enagic Office upon turnover of the Machine to the technician.

- 2. Credit card (Visa, Mastercard and American Express)
 The credit card may be swiped at any Enagic office or via Mail Order/Telephone Order (MOTO).
- 3. NO CASH POLICY.

Services

- 1. Deep Cleaning **is required** for all types of water Machine every six (6) months.
- 2. Under normal circumstances, the services shall be completed within approximately fourteen (14) working days from the date of receipt of payment.
- 3. The following are the fees for Deep Cleaning:

Type of Machine	Deep Cleaning Fee	Repair under warranty	If warranty is expired
SD501, SD501- PT & JRIV	P2,200	Free of charge	The regular fees will apply if there
K8 and Super 501	P2,900	(Based on Consumer Limited Warranty)	is no extended warranty.

For queries regarding the repair services, please feel free to call the following:

Enagic Manila Office:

E-mail Address: service-manila@enagic.ph

Address: Units 3 & 4, 16F A.T. Yuchengco Centre, 26th & 25th St. BGC, Taguig City

Tel. No.: (02) 8519-5508 local 150

Consumer Limited Warranty

- Enagic warrants to the original purchaser that the Leveluk brand product, shall be free from defective workmanship and materials and agrees that it shall, at its option, either repair or replace the defective product or part at no charge to the original purchaser within the period provided below.
- This warranty shall not apply to the following:
 - 1. additional items bought, such as: flexible pipe, hoses, accessories and printed materials
 - 2. deep cleanings,
 - 3. when there is an electrolysis enhancer damage, improper voltage, misuse and abuse of unit, Machine alteration, damage caused by natural disasters and shipping/courier mishandling of products sent to Enagic for any service other than repair(s).
 - 4. exterior of the unit if such has been damaged or defaced due to improper voltage, misuse, abnormal service or has been altered or modified in design or construction
 - 5. tampered Machines
- The limited warranty described herein shall be in addition to the implied warranties granted by law. All implied warranties, including the warranties of merchantability and fitness for use, shall be limited to **three (3) years from the date of purchase** with respect to parts and labor. However, the warranty shall be respected only if the electrolysis chamber is kept clean with an E-Cleaner. As a prerequisite for availing the warranty, the E-Cleaner must be applied once every two (2) weeks and such can be purchased separately as an optional maintenance kit.
- In order to enforce the rights under this limited warranty, the purchaser must follow the Machine's Operating Manual, procedures set forth herein and must provide the proof of purchase to the Company.
- Neither the sales personnel of Enagic nor any other person is authorized to make any warranties or to extend the duration of the warranties beyond the period described herein on behalf of Enagic.
- In no event will Enagic be liable or in any way be responsible for any damage or defect in the product which were caused by repairs performed by anyone other than an authorized service representative.



Enagic Philippines, Inc.

Units 3 & 4, 16F A.T. Yuchengco Centre, 25th & 26th Streets, Bonifacio Global City, 1634 Taguig City Tel. No. (02) 8519-5508

Any practice or policy previously circulated and implemented contrary to this document shall be considered superseded. Enagic® reserves the right to revise, modify and amend any of these terms and conditions any time, and the Buyer/Distributor agrees to abide by the most recent version of this Handbook